



# Procurement Outlook for 2023

Tullow Ghana Limited  
14 June 2023 (updated)



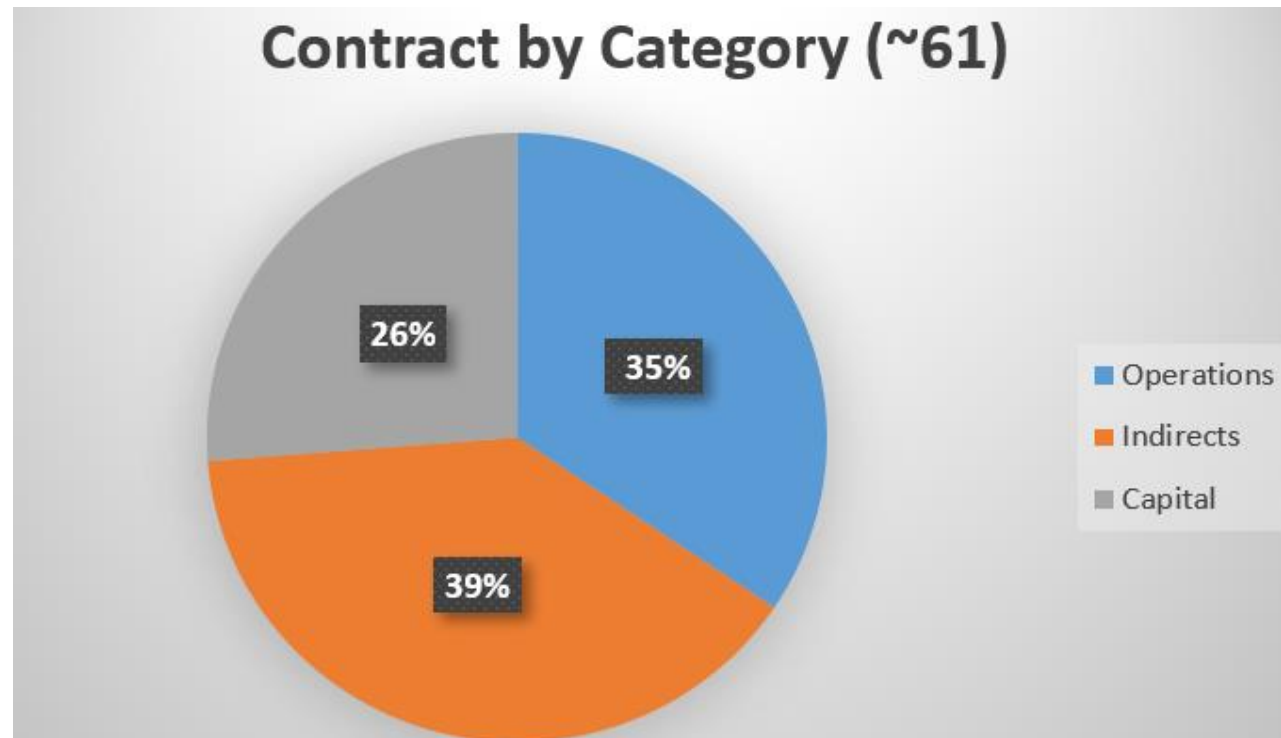
# 2023 Procurement Outlook



*For information only, may be subject to change, all data are estimates*

2023 contracting activity will continue to be grouped under three core categories:

1. Indirects – a broad category covering business support and general administration services;
2. Operations – focusses on contracts that support the O&M of the FPSOs and logistics services;
3. Capital – covers major projects, engineering, exploration, drilling, and associated materials.



# 2023 Scopes Awarded – January to May



Ref No.	Project Description	Estimated Contract Value (\$)	Procurement Strategy	Contract Duration (Yrs.)	Contracting Stage
1	Provision of XTs & Associated Services FWA	>5M	Sole Source	5.0	Awarded
2	Logistics: Helicopters	>5M	Competitive Tender	7.0	Awarded
3	Vessels: PSV2 (Drilling Rig Support)	>5M	Competitive Tender	2.0	Awarded
4	Free SHS Projects ( Phase 4)	>1m – 5M	Competitive Tender	1.0	Awarded
5	Vessels: Accommodation Vessel	>1m – 5M	Competitive Tender	0.5	Awarded
6	Suspension Plugs	>500K – 1M	Sole Source	5.0	Awarded
7	Rubrik System (Ransomware)	100K-500K	Single Source	3.0	Awarded
8	General replacement of split AC units in Takoradi	> 100K	Competitive Tender	0.3	Awarded
9	Renovation of TEN, Jubilee and Lean-to Warehouse Structures and the chemical bund shed and replacement of damaged pavement slabs and bricks at the Pipe Yard	100K-500K	Competitive Tender	0.3	Awarded
10	Repainting of Takoradi New Office, roads and Apron markings, anti-rust treatment and painting of chamber and drain covers	100K-500K	Competitive Tender	0.3	Awarded
11	Vodafone ISDN - Accra Office, Takoradi Office, TEN FPSO, Jubilee FPSO, 'Venturer Rig'	100K-500K	Single Source	1.0	Awarded

# 2023 Scopes – Tender Process Commenced



Ref No.	Project Description	Estimated Contract Value (\$)	Procurement Strategy	Contract Duration (Yrs.)	Contracting Stage
1	Fishing Services	>5M	Competitive Tender	5.0	Tender In progress
2	4D Seismic Data Acquisition	>5M	Competitive Tender	1.0	Tender In progress
3	Subsea Wellhead & Associated Services, and Large Outer Diameter (OD) Tubulars (incl. connectors)	>5M	Competitive Tender	5.0	Tender In progress
4	Supply of Jumper Connectors and Porches	>5M	Competitive Tender	3.0	Tender In progress
5	Logistics: Cranes and Forklift Services	>5M	Competitive Tender	3.0	Tender In progress
6	Vessels: Lewek Scarlet (TEN Offtake and Ops)	>5M	Competitive Tender	3-5	Tender In progress
7	Provision of Technical and Man Guarding Services	>1M – 5M	Competitive Tender	3.0	Tender In progress
8	Drilling Rental Tools	>1M – 5M	Competitive Tender	5.0	Tender In progress
9	Rig & Blow Out Preventer (BOP )Inspection	>1M – 5M	Competitive Tender	5.0	Tender In progress
10	KNK O&M: Flexible Hose Assembly (and SBT) Management Services	>1M – 5M	Competitive Tender	2.0	Tender In progress
11	KNK O&M: HVAC Services	>1M – 5M	Competitive Tender	2.0	Tender In progress
12	Logistics: Heavy Duty Trucking	>1M – 5M	Competitive Tender	3.0	Tender In progress
13	Logistics: Port & Harbour Agency Services	>1M – 5M	Competitive Tender	3.0	Tender In progress
14	KNK O&M: Supply of Oil, Lubricants & Greases	>500K – 1M	Competitive Tender	2.0	Tender In progress



# 2023 Procurement Outlook – July through December (1/3)



Ref No.	Project Description	Estimated Contract Value (\$)	Procurement Strategy	Anticipated Date of Contract Award	Contract Duration (Yrs.)	Contracting Stage
1	Subsea Christmas Trees	>5M	Sole Source	Q1 2023	1.0	Strategy Stage
2	Lower Completions	>5M	Under discussion	Q4 2023	5.0	Strategy Stage
3	TEN Enhancement Tranche 1 – EX. Infrastructure: 4x GP + 1x WI-	>5M	Competitive Tender	Q2 2023	2.0	Strategy Stage
4	TEN Enhancement Tranche 2 – Ntomme Riser Uplift & Infill: 1x WI + 2xOP + 1Ris + 1	>5M	Competitive Tender	Q3 2023	2.0	Strategy Stage
5	Various contracts for specialist services (e.g., engineering services, QA/QC)	>5M	Single Source	Q3 2023	2.0	Strategy Stage
6	Logistics: Marine Gas Oil Supply	>5M	Competitive Tender	Q1 2023	5.0	Sourcing stage
7	4D Seismic Data Processing	>1m - 5m	Competitive Tender	Q3 2023	1.0	Strategy Stage
8	Oil Spill Response – Jubilee	>1m - 5m	TBC	Q3 2023	3.0	Sourcing stage
9	Logistics: Fixed Wing	>1m - 5m	Competitive Tender	Q2 2024	3.0	Sourcing stage
10	QA/QC Service for 4D Seismic Data Acquisition	>500K - 1m	Competitive Tender	Q1 2024	0.5	Strategy Stage
11	LNL O&M: Ad-hoc Engineering Support Services	>500K - 1m	Single Source	Q2 2023	2.0	Sourcing stage
12	KNK O&M: ROV Inspection	>500K - 1m	Single Source	Q3 2023	2.0	Sourcing stage
13	KNK O&M: Supply of Oil, Lubricants & Greases	>500K - 1m	Competitive Tender	Q1 2023	2.0	Sourcing stage
14	Optimizing the use of CADS 2 Office	100K-500K	Competitive Tender	Q2 2023	0.3	Sourcing stage

# 2023 Procurement Outlook – July through December (2/3)



Ref No.	24Project Description	Estimated Contract Value (\$)	Procurement Strategy	Anticipated Date of Contract Award	Contract Duration (Yrs.)	Contracting Stage
15	Group Life Comprehensive Insurance	100K-500K	Single Source	Q3 2023	1.0	Sourcing stage
16	Offshore Technical Certification	100K-500K	Single Source	Q4 2023	1.0	Sourcing stage
17	Multiple Training Programs	100K-500K	Competitive Tender	Q1 2023	1.0	Strategy Stage
18	Employee Medicals	100K-500K	Single Source	Q1 2023	1.0	Sourcing stage
19	Software Licence Renewal (Assai Software)	100K-500K	Single Source	Q1 2023	1.0	Sourcing stage
20	Software Licence Renewal (Swivel Software, "Friends Application)	100K-500K	Single Source	Q3 2023	1.0	Sourcing stage
21	Software Licence Renewal (Kanepi App, Jubilee & TEN)	100K-500K	Single Source	Q1 2023	1.0	Sourcing stage
22	TEN Server IT Refresh - Nutannix upgrade	100K-500K	Single Source	Q1 2023	3.0	Sourcing stage
23	Supervisory Personnel for the Installation of Compressor Controls system upgrade	100K-500K	Single Source	Q2 2023	0.3	Sourcing stage
24	KNK O&M: Diesel Motor Drives Support Services	100K-500K	Single Source	Q2 2023	1.0	Sourcing stage
25	KNK O&M: Offshore Personnel Certification & Medicals	100K-500K	Single Source	Q2 2023	3.0	Sourcing stage
26	Logistics: Inventory Preservation Services for Warehouse	100K-500K	Competitive Tender	Q2 2023	2.0	Sourcing stage
27	Logistics: Weather Forecasting / Tidal Height / Squall Advisory Services	100K-500K	Single Source	Q1 2023	2.0	Sourcing stage
28	Offshore HVAC Services	100K-500K	Competitive Tender	Q2 2023	2.0	Sourcing stage

# 2023 Procurement Outlook – July through December (3/3)



Ref No.	Project Description	Estimated Contract Value (\$)	Procurement Strategy	Anticipated Date of Contract Award	Contract Duration (Yrs.)	Contracting Stage
29	Refurbishment of 3no. Container cabins and supply and installation of additional 20ft cabin at the Quayside and roustabout cabin refurbishment at Pipe Yard-	> 100K	Competitive Tender	Q2 2023	0.3	Strategy Stage
30	2023 Holiday Vouchers For Staff	> 100K	Competitive Tender	Q4 2023	1.0	Strategy Stage
31	Immigration Services	> 100K	Competitive Tender	Q4 2023	1.0	Strategy Stage
32	Printer Maintenance	> 100K	Competitive Tender	Q2 2023	1.0	Strategy Stage
33	EMC Networker system Legato Accra ( PROSUPPORT PLUS 4HR/MC software support )	> 100K	TBC	Q3 2023	1.0	Strategy Stage
34	Provision of Washroom facility with bio digester for contractors	> 100K	Competitive Tender	Q2 2023	0.3	Strategy Stage
35	Management Consulting Support	> 100K	Competitive Tender	Q2 2023	3.0	Strategy Stage
36	Software Licence Renewal (E-Serv Software)	> 100K	Single Source	Q3 2023	1.0	Strategy Stage

# 2023 Procurement Outlook – Withdrawn



Ref No.	Project Description	Estimated Contract Value (\$)	Procurement Strategy	Anticipated Date of Contract Award	Contract Duration (Yrs.)	Contracting Stage
45	EMC Networker system Legato Accra ( NW 19X source CAP 1TB LIC 51-100TB=CA)	100K-500K	TBC	Q3 2023	1.0	Sourcing stage



# Engagement/Grievance Process



## Supply Chain Opportunities and Contract related engagements:



Email: [TullowGhanaStakeholderEngagement@tulloil.com](mailto:TullowGhanaStakeholderEngagement@tulloil.com)



Phone: +233 302 215 501



Supplier Portal website: <https://www.tulloil.com/suppliers>

## Confidential Reporting for Concerns Regarding Misconduct:



*Compliance Line by ETHICO*



*233 24 242 6213 (Ghana) or 0808-273-5264 (UK)*



<https://app.mycompliancereport.com/report?cid=EC>

# Becoming a Tullow supplier

*Delivered by:  
Otuko John-Teye*

# Becoming A Tullow Supplier

