



# Tullow Oil plc

Sale of Uganda interests  
April 2020

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# Sale of Uganda interests to Total

## Key terms

Equity being sold	<ul style="list-style-type: none"><li>Tullow's entire 33.33% interests in the Block 1, 1A, 2 &amp; 3A licences and production sharing agreements</li><li>Tullow's interests in the proposed East African Crude Oil Pipeline</li></ul>
Effective date	<ul style="list-style-type: none"><li>01/01/2020</li></ul>
Cash consideration	<ul style="list-style-type: none"><li>\$500 million at deal completion</li><li>\$75 million at final investment decision</li></ul>
Contingent payments	<p>Post first oil, a contingent payment shall be paid to Tullow annually from upstream revenues from the acquired interests (28.33% post-Ugandan Government back-in) if Brent annual average is as follows:</p> <ul style="list-style-type: none"><li>Brent <math>\leq</math> \$62/bbl = zero</li><li>Brent <math>&gt;</math> \$62/bbl = 1.25% contingent payment</li><li>Brent <math>&gt;</math> \$70/bbl = 2.5% contingent payment</li></ul>
Tax	<ul style="list-style-type: none"><li>Principles on Uganda tax treatment agreed with Government/Uganda Revenue Authority, with CGT being paid by Total on behalf of Tullow and \$14.6m of CGT expected on \$575 million cash consideration</li></ul>
Completion target	<ul style="list-style-type: none"><li>H2 2020 (subject to conditions outlined in deal press release including approval of Tullow shareholders and customary Government and other approvals)</li></ul>



Tullow has agreed to  
sell its entire stake in  
the Lake Albert  
Project in Uganda to  
Total for

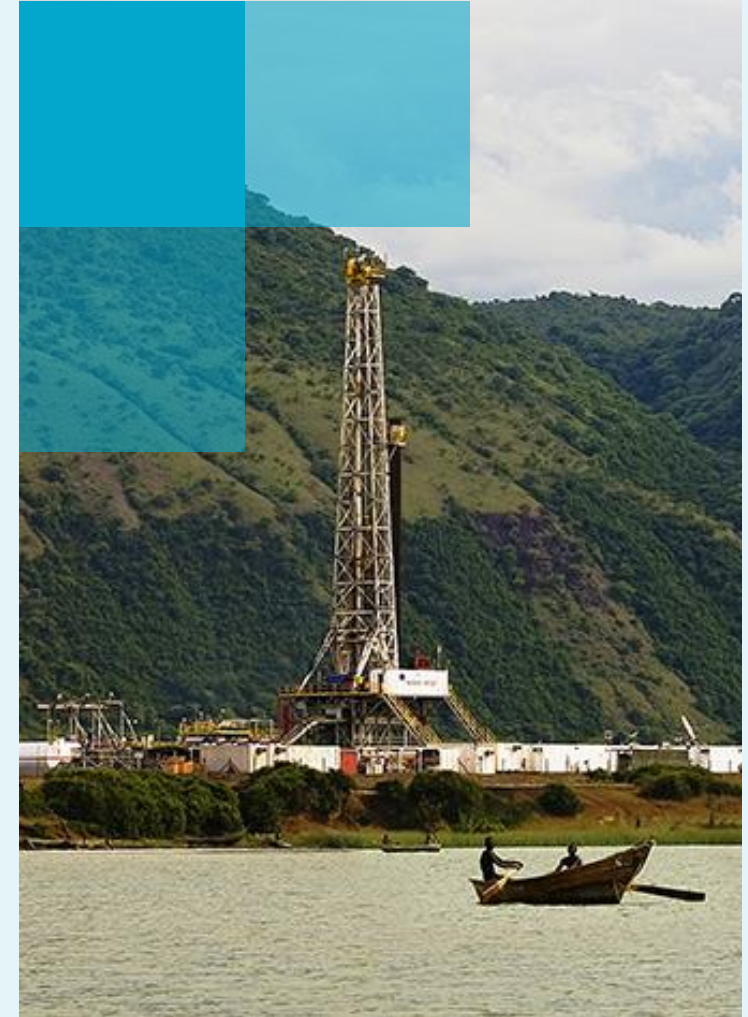
**\$575 million**

in cash plus post  
first oil contingent  
payments



# Asset sale aligned to Tullow's strategy

- Delivering against ambitions laid out at Full Year Results
  - First step in raising >\$1 billion of proceeds
- Proactive portfolio management strategy
  - Fair value achieved in a challenging external environment
- Cash is key to managing liquidity
  - Proceeds to reduce Tullow's net debt, strengthen balance sheet and move Tullow towards a more conservative capital structure
- Prioritising free cash flow
  - Realising significant proceeds with no additional expenditure going forward
- Supportive Government
  - A clear route to completion, tax principles agreed with Ugandan authorities (binding tax agreement to be entered into with GOU/URA) with all payments expected to be net of tax



# Actively managing our liquidity

- Transaction will materially strengthen financial position
- Upfront cash consideration will reduce net debt, improve liquidity and reduce ongoing finance costs
- Further portfolio management to achieve in excess of \$1bn billion proceeds

## Capital structure – current position

Facility	Maturity	Outstanding (YE 2019)
Convertible bonds	2021	\$300 million
Senior notes	2022	\$650 million
Reserves based lending (RBL)	2024	\$1,345 million
Senior notes	2025	\$800 million

Reduce  
net debt

Strengthen  
balance sheet

Secure  
a more conservative  
capital structure

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