

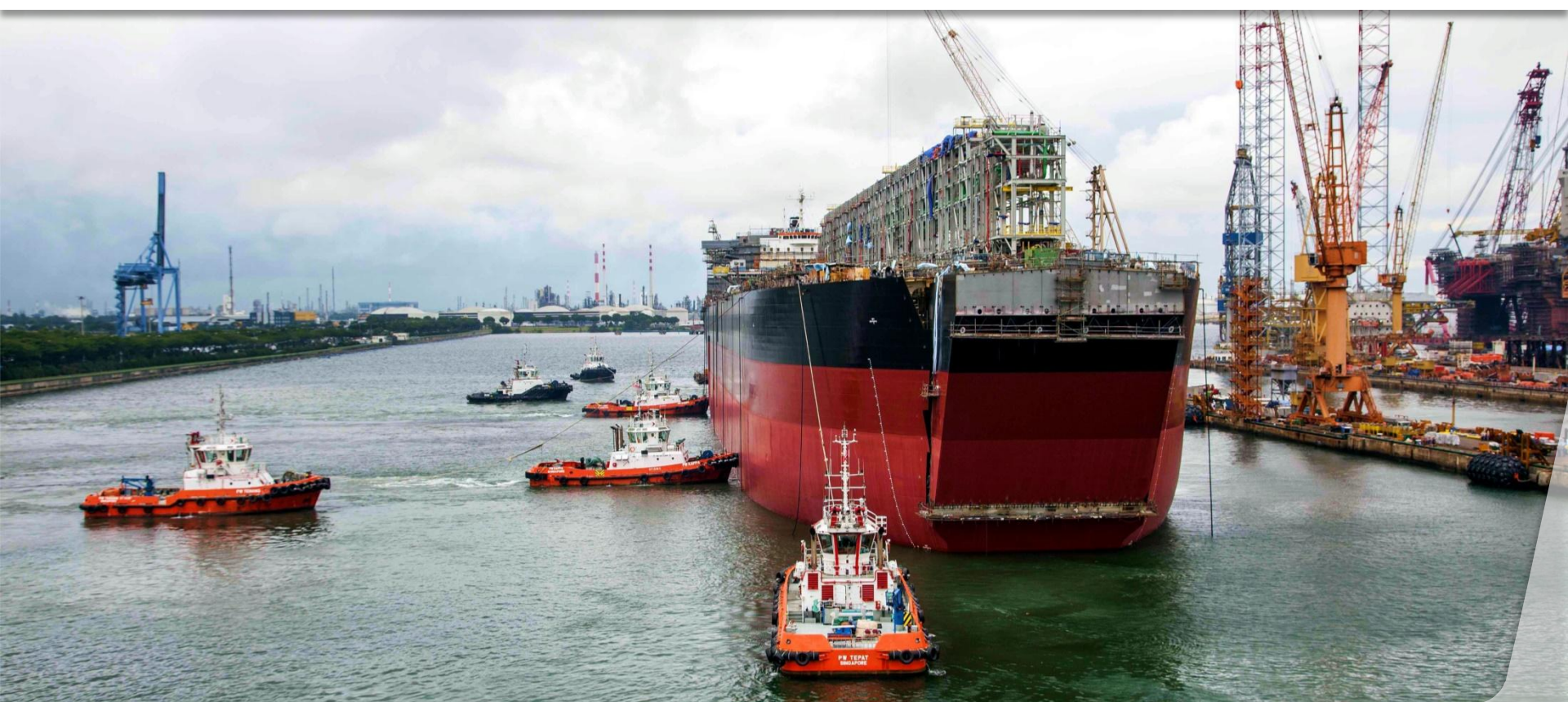
Tullow Oil plc



AFRICA'S LEADING INDEPENDENT OIL COMPANY

Angus McCoss – Exploration Director

Credit Suisse Global Energy Conference – 2nd June 2015



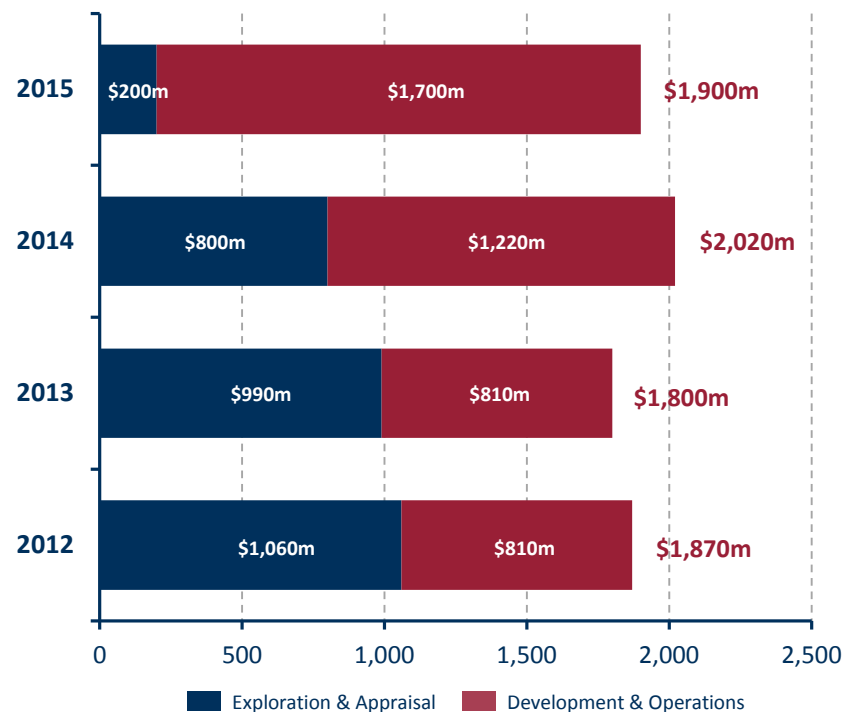
Business reset for current market conditions

- Strong production and development business
- Reduced exploration budget focusing on low cost plays and long term options
- Reducing costs and dividend suspension provides increased flexibility
- Funded through TEN first oil
- Focused on delivering our projects, increased efficiency and positioning for future growth

Took prudent and proactive steps to position the business for a lower oil price



2015 Capex guidance



Notes:

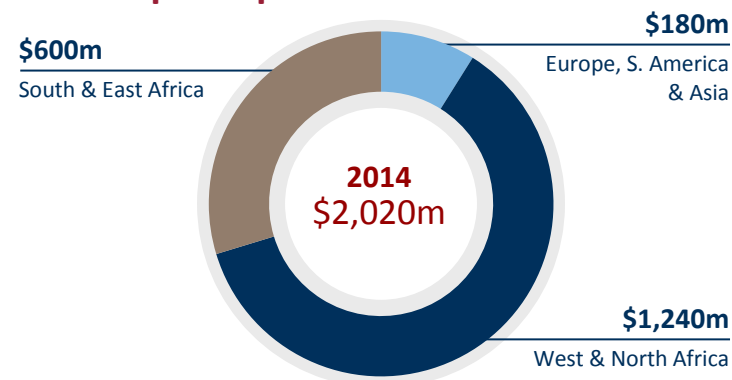
i) 2013 Capital Expenditure excludes the Spring acquisition expenditure

ii) 2013, 2014 & 2015 Exploration expenditure is net of Norwegian tax refund

2015 capex of \$1.9bn

- Ghana: Jubilee & TEN developments - \$1,300m
- Other Africa: maintaining mature production and near field drilling activities - \$200m
- Uganda and Kenya: Pre-development activities supporting FID - \$170m
- Kenya: exploration & appraisal drilling - \$100m
- ROW: selected high-impact exploration - \$100m
- ROW: maintaining mature production - \$30m

2014 capital split

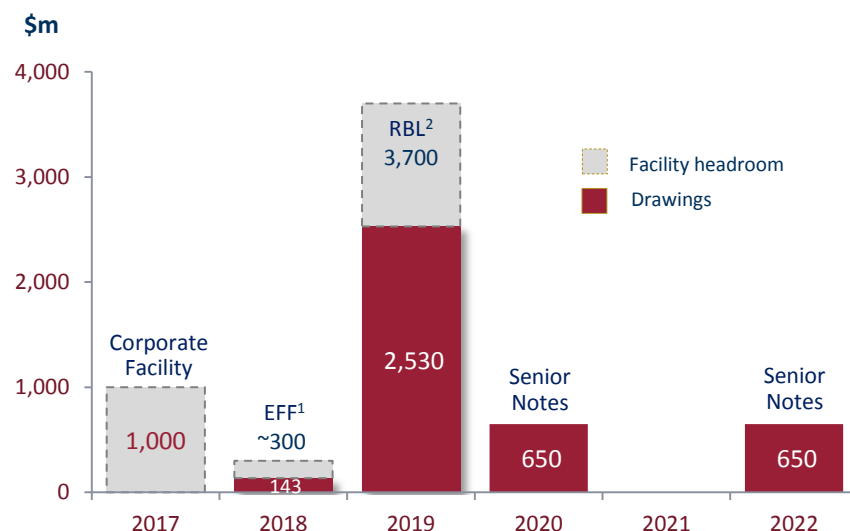


Reviewing opportunities to further reduce 2015 capital expenditure programme

Debt Capital Structure

Debt maturity profile

\$m	Commitment size	Maturity
RBL	3,700	Oct 2019
Corporate Facility	1,000	Apr 2017
6% Senior Notes	650	Nov 2020
6¼% Senior Notes	650	Apr 2022
EFF ¹	~300	Dec 2018



(1) Norwegian Exploration Finance Facility, NOK2.25bn

(2) Final maturity; RBL amortises linearly from October 2016 – 2019

Key metrics

\$m	31 Dec 2014	24 Apr 2015
Cash and cash equivalents	319	632
Debt outstanding		
RBL Facilities	1,987	2,655
EFF ¹	135	150
Corporate Facility	-	-
Senior Notes	1,300	1,300
Total debt	3,422	4,105
Net debt	3,103	3,473
Facility headroom plus free cash	2,381	2,352

March 2015 Financing Arrangements

- \$200m increase of the RBL facility
- \$250m increase of the corporate facility
- Financial gearing covenant amended to address the risk of potential non-compliance

~\$6.3bn of currently committed debt facilities; headroom and free cash of \$2.4bn; no near term maturities

West Africa: stable production and future growth

7

Countries

26

Licences

29

Years experience

71,300

Sq km
acreage

63,400

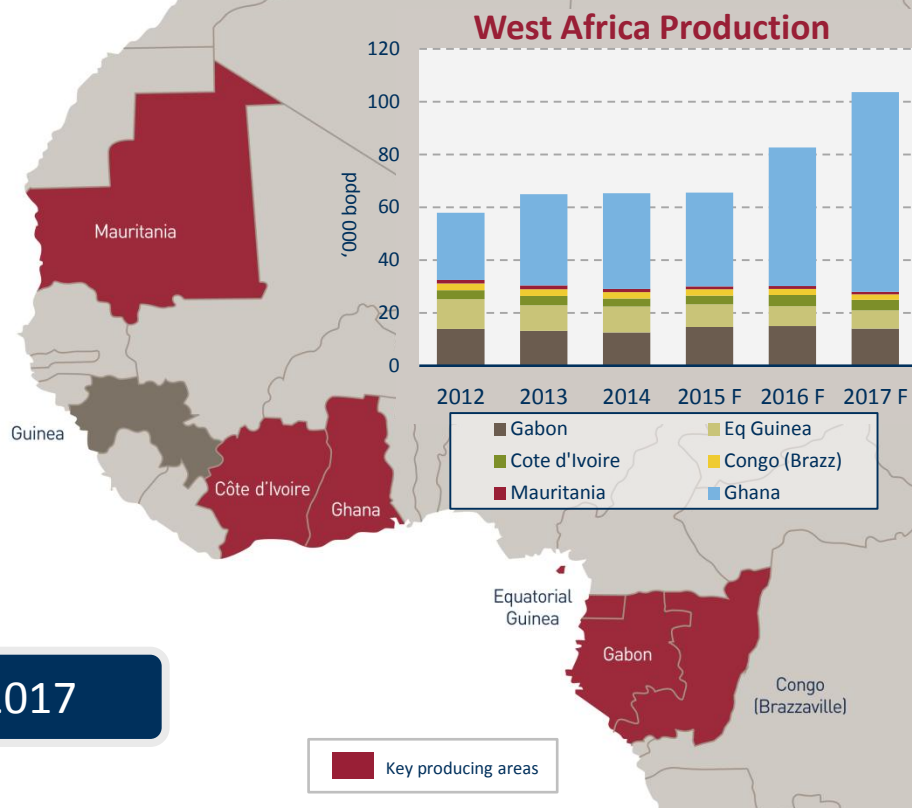
bopd
2014 production

580

mmboe
Reserves & Resources

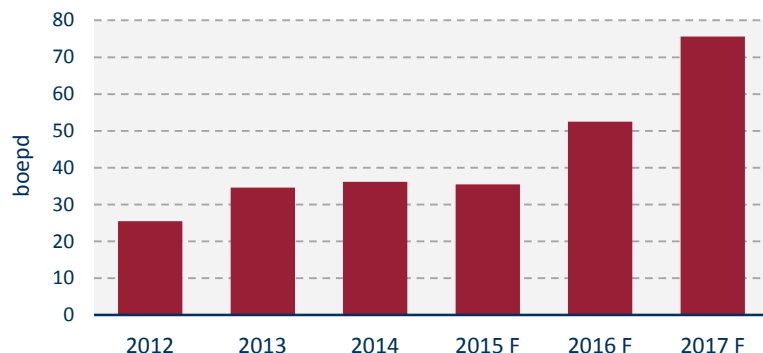
- Material business with potential to generate material cash flow
- Rising production base to over 100,000 bopd in 2017; significant future value growth
- Balanced fiscal regimes which encourage investment
- Strong relationships with key stakeholders
- Deep regional experience and footprint

Over 100,000 bopd net production in 2017

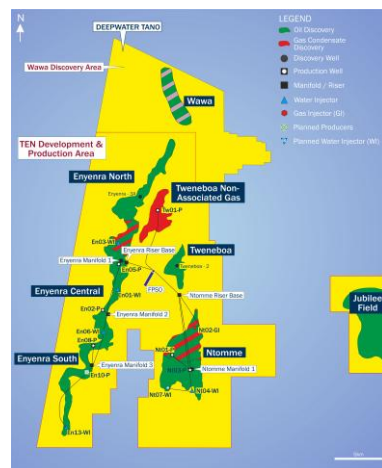


Ghana: at the heart of Tullow

Tullow's production in Ghana



Ghana Resources



Strong 2015 Jubilee production and cost performance

- Jubilee exceeded average production guidance in Q1 2015 at 103,000 bopd
- High FPSO operating efficiency
- Low operating cost ~\$10/bbl and cash break-even c.\$15-20/bbl
- Onshore gas processing facility online in November 2014 and fully commissioned by end March 2015

TEN Project base case development

- 300 mmboe reserves being developed – 80% oil
- 24 well development – 10 wells on-stream at start up
- Gross development capex of \$4.9 billion
- Leased FPSO with facility capacity of 80,000 bopd
- Significant progress towards first oil; project over 55% complete
- ITLOS ruling clears the way towards first oil in mid-2016

Progressing East Africa regional development

3

Countries

10

Licences

10+

Years experience

85,000

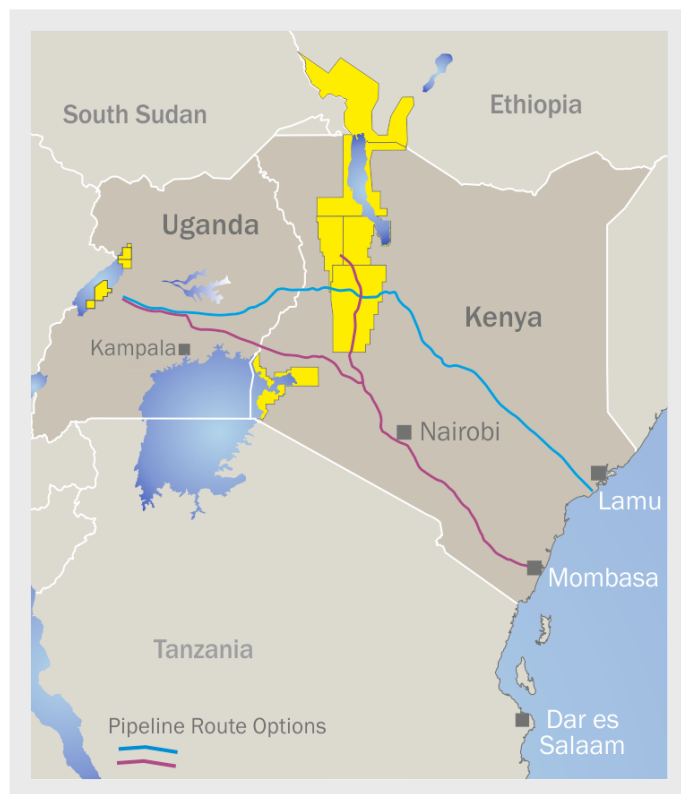
Sq Km
acreage

2.3 Bbo

Gross recoverable
resources

1 to 5 Bbo

Risked yet to find
resources (gross)



East Africa upstream developments

- Good progress on development studies & resource base
- Uganda and South Lokichar gross oil resources – 2.3 billion barrels
- Kenya appraisal drilling & EWT ongoing
- Focused on development capex reductions
- Progressing towards option to sanction project by end 2016

Key regional pipeline project progressing

- Upstream partners completed pipeline pre-FEED
- All parties working to align on optimal pipeline routing
- Commercial and tariff structure discussions under way
- GoU and GoK appointed technical pipeline advisor
- Significant focus on optimisation of pipeline capex c.\$4 billion
- Gross oil export rate from current resources c.300,000 bopd

Governments of Uganda & Kenya fully committed
to export pipeline to unlock value of region's oil

Low-cost exploration options

Caribbean-Guyanas

Atlantic Margin Plays

1. Licence activity

- Prospecting & farming down

2. Frontier wildcatting

- Spari in Suriname

3. De-risked Core E&A

- Pending well results

Norway

Atlantic Margin Plays

1. Licence activity

- Johan Sverdrup charge fairway (APA 2014)

2. Frontier wildcatting

- Zumba & Hagar

3. Core E&A

- Bjaaland in Wisting cluster

Africa

Atlantic Margin Plays

1. Licence activity

- Prospecting & farming down

2. Frontier wildcatting

- Evaluating new plays

3. De-risked Core E&A

- Realising Ghana Upside

East Africa

Onshore Rift Plays

1. Licence activity

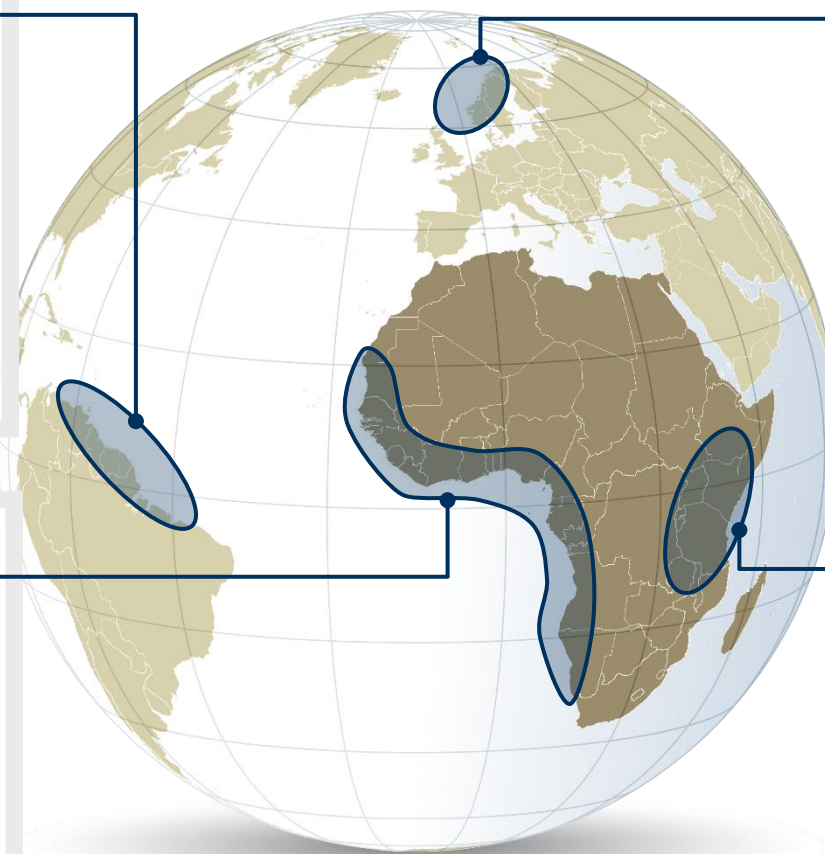
- Regional evaluation & prospecting

2. Frontier wildcatting

- New basin testing & new basin axis play

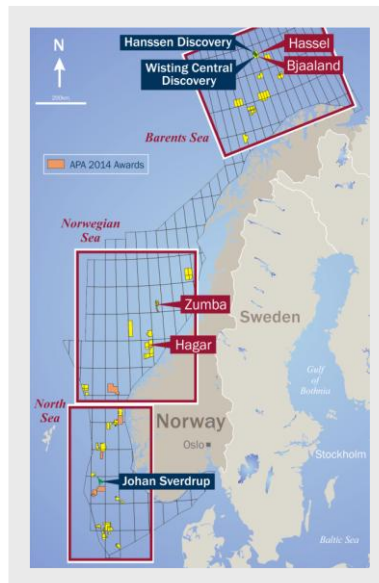
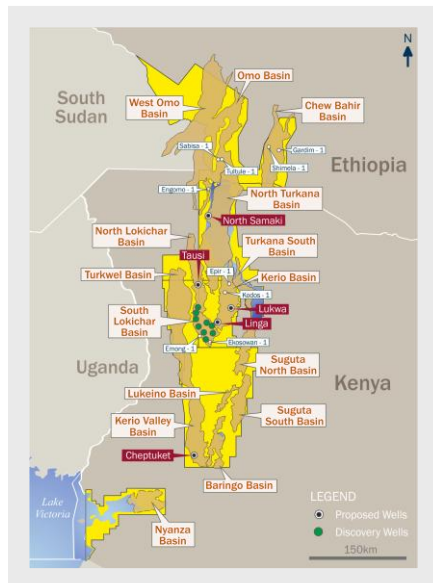
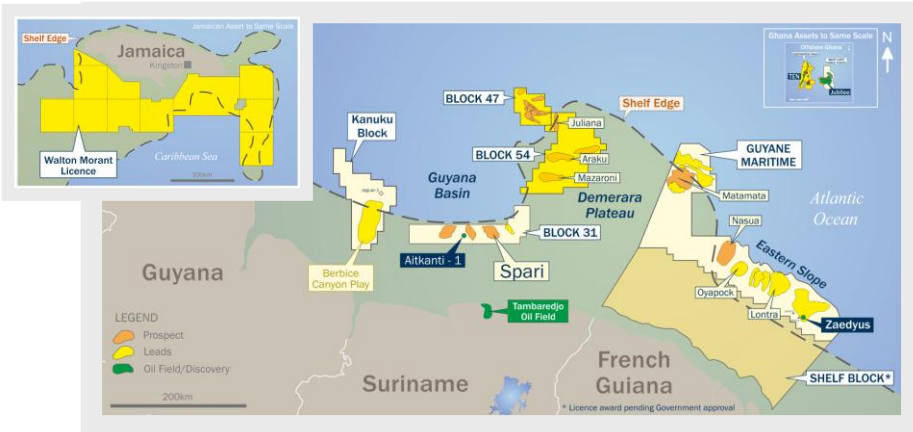
3. De-risked Core E&A

- South Lokichar Basin



Priority Exploration

Exploration remains at the heart of the business



18

Countries with
expl activities

320,000
sq km

Expl acreage

\$200m

2015 exploration
capex

- Ambitious campaigns in Kenya, Norway and South America
- Key 2015 wells: Cheptuket (Kenya), Zumba (Norway) and Spari (Suriname)
- Building prospect inventory to drill once market conditions improve
- Major exploration acreage positions in Namibia, Ethiopia, Kenya, Norway, Mauritania, Uruguay, Guyana, Madagascar, Guinea, Suriname, French Guiana and Jamaica

Outlook remains strong during period of low oil price

**High margin production
delivers significant cash flow**

**Stable Jubilee performance, with further upside
TEN production on track for first oil mid-2016**

**Assets economic even
at low oil prices**

**West Africa assets are economic down to much lower oil prices
Review of production and development activities to drive down cost base**

**Efficient allocation
of capital**

**Capex focused on high-margin production and development assets
Low cost exploration activities prioritised; building low cost long options**

Asset review completed

**Reviewed future investment plans in current market conditions
Taken significant non-cash charges; reset the balance sheet**

Funding

**Entered downturn with a robust balance sheet
Taken important decisions on costs, carried values, capex and dividend
Funded through TEN first production**

**Quality assets, experienced management team and strong funding position will ensure Tullow
is well positioned to benefit from opportunities when market conditions improve**

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