#### Transparency Disclosure

The Reports on Payments to Governments Regulations (UK Regulations) came into force on 1 December 2014 and require UK companies in the extractive sector to publicly disclose payments made to governments in the countries where they undertake extractive operations. The regulations implement Chapter 10 of EU Accounting Directive (2013/34/ EU).

The UK Regulations came into effect on 1 January 2015, but Tullow were early adopters of the EU Directive and have published our tax payments to governments in full, in its Annual Report and Accounts since 2013. The 2015 disclosure remains in line with the EU Directive and UK Regulations and we have provided additional voluntary disclosure on VAT, stamp duty, withholding tax, PAYE and other taxes.

The payments disclosed are based on where the obligation for the payment arose: Payments raised at a project level have been disclosed at a project level and payments raised at a corporate level have been disclosed on that basis. However, where a payment or a series of related payments do not exceed £86,000, they are disclosed at a corporate level, in accordance with the UK Regulations. The voluntary disclosure has been prepared on a corporate level.

All of the payments disclosed in accordance with the Directive have been made to National Governments, either directly or through a Ministry or Department of the National Government with the exception of Ghana payments in respect of production entitlements and licence fees which are paid to the Ghana National Oil Company. Our total economic contribution to all stakeholders can be found on page 66. Detailed disclosure on our 2015 tax payments can be found on pages 172 to 175.

Production entitlements in barrels – includes non-cash royalties and state non-participating interest paid in barrels of oil or gas out of Tullow's working interest share of production in a licence. The figures disclosed are produced on an entitlement basis rather than a liftings basis. It does not include the Government's or NOC's working interest share of production in a licence. Production entitlements have been multiplied by the Group's 2015 average realised oil price \$67.0/bbl.

**Income taxes** - This represents cash tax calculated on the basis of profits including income or capital gains. Income taxes are usually reflected in corporate income tax returns. The cash payment of income taxes occurs in the year in which the tax has arisen or up to one year later. Income taxes also include any cash tax rebates received from the government or revenue authority during the year. Income taxes do not include fines and penalties.

Royalties - This represents cash royalties paid to governments during the year for the extraction of oil or gas. The terms of the royalties are described within our PSCs and can vary from project to project within one country. Royalties paid in kind have been recognised within the production entitlements category. The cash payment of royalties occurs in the year in which the tax has arisen.

Bonus payments - This represents any bonus paid to governments during the year, usually as a result of achieving certain milestones, such as a signature bonus, POD bonus or a production bonus.

Licence fees - This represents licence fees, rental fees, entry fees and other consideration for licences and/or concessions paid for access to an area during the year (with the exception of signature bonuses which are captured within bonus payments).

**Infrastructure improvement payments** – This represents payments made in respect of infrastructure improvements for projects that are not directly related to oil and gas activities during the year. This can be a contractually obligated payment in a PSC or a discretionary payment for building/improving local infrastructure such as roads, bridges, ports, schools and hospitals.

**VAT** – This represents net cash VAT received from/paid to governments during the year. The amount disclosed is equal to the VAT return submitted by Tullow to governments with the cash payment made in the year the charge is borne. It should be noted the operator of a joint venture typically makes VAT payments in respect of the joint venture as a whole and as such where Tullow has a non-operated presence in a country limited VAT will be paid.

Stamp Duty – This includes taxes that are placed on legal documents usually in the transfers of assets or capital. Usually these taxes are reflected in stamp duty returns made to governments and are paid shortly after capital or assets are transferred.

Withholding tax (WHT) - This represents tax charged on services, interest, dividends or other distributions of profits. The amount disclosed is equal to the WHT return submitted by Tullow to governments with the cash payment made in the year the charge is borne. It should be noted the operator of a joint venture typically makes WHT payments in respect of the joint venture as a whole and as such where Tullow has a non-operated presence in a country limited WHT will be paid.

PAYE & national insurance – This represents payroll and employer taxes paid (such as PAYE and national insurance) by Tullow as a direct employer. The amount disclosed is equal to the return submitted by Tullow to governments with the cash payment made in the year the charge is borne.

Carried interests - This comprises payments made under a carrying agreement or PSC/PSA, by Tullow for the cash settlement of costs owed by a government or national oil company for their equity interest in a licence.

Customs duties – This represents cash payments made in respect of customs/excise/import and export duties made during the year including items such as railway levies. These payments typically arise through the import/transportation of goods into a country with the cash payment made in the year the charge is borne.

**Training allowances** – This comprises payments made in respect of training government or national oil company staff. This can be in the form of mandatory contractual requirements or discretionary training provided by a company.

# 3

### TRANSPARENCY DISCLOSURE 2015 (UNAUDITED)

	UK Regulations							
	Production entitlements	Production entitlements	Income taxes	Royalties (cash only)	Dividends	Bonus payments	Licence fees	Infrastructure improvement payments
Licence / Company level	bbls (000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$ (000)
M'Boundi	226	=	=	-	-	-	-	=
Total Congo	226	-	-	-	-	-	-	-
CI-26 Espoir	-	274	-	-	-	-	-	-
Corporate	-	-	-	-	-	-	-	-
Total Côte d'Ivoire	-	274	-	-	-	-	-	-
Ceiba	149	-	-	-	-	-	=	-
Okume Complex	346	-	-	-	-	-	=	-
Corporate	-	-	37,381	-	-	-	=	-
Total Equatorial Guinea	495	=	37,381	=	-	-	-	=
Echira	-	=	=	1,304	-	-	-	=
Etame	-	-	=	3,124	-	-	_	=
Ezanga	-	_	=	706	-	20,000	_	_
Limande	-	-	=	3,236	_	_	_	_
M'Oba	-	-	-	157	_	-	=	_
Niungo	-	-	-	3,013	_	_	=	_
Tchatamba	_	_	_	9,413	_	_	-	_
Turnix		_		1,088	_	_	-	_
Corporate – Tullow Oil Gabon SA		_	15,775	94	_		-	
Oba		_		1,106	-	_	-	
Corporate – Tulipe Oil SA			2,122		_		-	
Total Gabon	-	-	17,897	23,241	_	20,000	=	-
Jubilee	664	_		-	_		_	915
TEN					_		_	237
Company level					-	_	60	3,190
Total Ghana	664	-	=	_	_	_	60	4,342
Company level					_	_	75	60
Total Guinea		=			-		75	60
PSC B (Chinguetti EEA)	47	_					258	-
Corporate				_	-		70	
Total Mauritania	47	=	=	=		=	328	-
South Omo					_	_	441	197
Corporate		=	=		_			-
Total Ethiopia	=	=	=	_			441	197
Corporate			9				486	-
Total Kenya			9				486	_
Block 3111							300	
Corporate							300	<u>-</u> _
Total Madagascar							600	
-			1				000	
Corporate Total Mozambique	<del>_</del>		1			<u> </u>		
	=						127	
Company level						-	127	
Total Namibia	-	_	-	-	_	_	127	-

				!	ntary disclosure	Volu		
TOTAL	TOTAL	Training allowances	Customs duties	Carried interests	PAYE & national insurance	Withholding tax	Stamp duty	VAT
bbls (000)	US\$ (000)	US\$(000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$(000)
226	- 03\$ (000)	Ο 3φ(000)	- 054 (000)	-	- OSP (000)	- 034 (000)	- OSP (000)	- υσφ(υσυ)
226								
	274							
	59	<del>-</del> -			59			
		<del>-</del> -			59			
	333	_		-		-	-	
149			-	-	=	-	-	-
346	- 07.004			-		-	-	=
-	37,381	-	-	-	=	=		=
495	37,381	-	-	=	_	-	-	-
	1,304	<u> </u>	-	-	-		-	-
	3,124				_			
	20,706			_	_	_	_	_
	3,236				=	=	=	
_	157	<u> </u>	-	-				-
	3,013							
_	9,413	<u> </u>	=	=	=	=	=	=
_	1,088	=	=	=	=	-	-	-
-	16,870	-		-	588	69	-	344
_	1,106	_	-	-	-	-	-	-
_	2,124		-	-	2	_	_	-
_	62,141	-	=	=	590	69	=	344
664	915		_	-	-	-	-	-
_	237		_	_	_	_	_	_
_	191,456	250	10,215	94,114	16,597	63,321		3,709
664	192,608	250	10,215	94,114	16,597	63,321		3,709
-	160	-	-	-	25	-	-	-
-	160	-		_	25	_		_
47	258	-				_		_
-	2,101	700			61	1,270	_	
47	2,359	700			61	1,270		
-	638	-			-	1,270		
	(1,421)				160	49		(1,780)
_								
-	(783)	150	-		160	49		(1,780)
_	33,240	958	993		21,634	9,003		157
_	33,240	958	993	-	21,634	9,003	=	157
	300	<del>-</del> -	-	-		-	-	=
	303	<del>-</del> -	=		3		=	
_	603	-	-	-	3	-	-	_
	1					_	_	
-	1	-	=	=	=	=	=	-
	370	55	-	-	188	-	-	_
-	370	55	-	-	188	-	-	-

Voluntary disclosure

172 Tullow Oil plc 2015 Annual Report and Accounts

## 3

### TRANSPARENCY DISCLOSURE 2015 (UNAUDITED) CONTINUED

				UK Regulat	ions			
	Production entitlements	Production entitlements	Income taxes	Royalties (cash only)	Dividends	Bonus payments	Licence fees	Infrastructure improvement payments
Licence / Company level	bbls (000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$ (000)
Corporate	-		505			-	-	
Total South Africa	_	_	505	_	_		-	
Corporate	_	_	36,059				11	_
Total Uganda	=	=	36,059	=	-	=	11	=
Corporate	-	=	[2,919]	_	-		-	-
Total Ireland	_	_	[2,919]	_	-		-	_
Walton Morant	-	-	_	_	-	-	128	-
Corporate	-	-	_	-	-	-	-	-
Total Jamaica	=	=	=	-	-	=	128	-
Corporate	=	=	(5,755)	-	=	=	259	=
Total Netherlands	-	-	(5,755)	-	-	-	259	-
PL 405B	-	-	-	-	-	-	263	-
PL 406	-	-	_	_	_	-	391	-
PL 438	-	-	-	-	-	-	1,002	-
PL 519	-	-	-	_	-	-	186	-
PL 550	=	=	=	=	=	=	1,370	=
Corporate	=	=	[144,867]	_	-	=	71	=
Total Norway	=	-	[144,867]	-	-	=	3,283	-
Corporate	-	_	_	_	-	_	10	14
Total Pakistan	-	-	=	_	-	-	10	14
Block 47	_	_	_	_	_	_		258
Block 54	-	-	-	-		-	_	258
Corporate	-	-	-	-		_	_	-
Total Suriname	_	_	-	_	_	_	-	516
Murdoch	-	-	-	_		_	260	-
Ketch	_	_		-	-	-	299	=.
Schooner	-	-	-	-	-	-	434	
Corporate		-	7,080	-	-	-	634	238
Total UK	-	=	7,080	-	-	-	1,627	238
Corporate	-	=	=	_	_	_		=
Total Uruguay	=	=	=	-	-	-	-	-
TOTAL	1,432	274	(54,609)	23,241	_	20,000	7,435	5,367

Training	Customs	Carried	PAYE & national	Withholding		
allowances	duties	interests	insurance	tax	Stamp duty	VAT
US\$(000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$ (000)	US\$(000)
-	-	-	5,428	-	-	472
-	-	-	5,428	-	-	472
276	-	-	6,121	6,286	-	907
276	-	-	6,121	6,286	-	907
-	-	-	8,910	-	-	(2,593)
-	-	-	8,910	-	-	(2,593)
-	=	-	-	-	-	-
102	=	-	-	_	-	_
102	=	_	-	-	=	=
=	=	-	490	-	=	400
-	-	-	490	-	-	400
=	=	_	-	_	-	-
=	=	_	_	_	-	-
-	-	-	-	-	-	-
=	=	-	-	-	=	=
=	=	_	_	_	_	_
=	135	_	10,597	_	-	[3,797]
=	135	_	10,597	-	-	[3,797]
7	-	-	-	270	-	-
7	=	_	_	270	-	-
=	=	-	-	_	-	-
-	-	-	-	-	-	-
=	-	-	242	-	-	-
=	=	_	242	-	=	=
=	=	-	-	-	-	-
=	=	_	_	_	-	_
-	-	-	-	-	-	-
-	-	-	63,015	-	-	[26,589]
-	-	=	63,015	=	-	(26,589)
100	-	-	153	-	-	(33)
100			153	=	=	(33)
2,598	11,343	94,114	134,273	80,268	_	(28,803)

Voluntary disclosure

Payments in kind in US\$ (000) TOTAL US\$ (000)	95,928 <b>391,429</b>
295,501	1,432
220	
220	-
45,371	-
44,378	-
434	_
299	-
260	
758	-
242	-
258	-
258	-
301	-
301	-
(134,649)	-
(137,861)	-
1,370	
186	
1,002	
391	_
263	
(4,606)	-
(4,606)	-
230	-
102	-
128	-
3,398	-
3,398	_
49,660	-
49,660	-
6,405	-
6,405	-
US\$ (000)	bbls (000)
TOTAL	TOTAL

174 Tullow Oil plc 2015 Annual Report and Accounts