

# 2023 Full Year Results

6 March 2024



#### **Disclaimer**

This presentation contains certain forward-looking statements that are subject to the usual risk factors and uncertainties associated with the oil and gas exploration and production business.

Whilst Tullow believes the expectations reflected herein to be reasonable in light of the information available to them at this time, the actual outcome may be materially different owing to factors beyond the Group's control or within the Group's control where, for example, the Group decides on a change of plan or strategy.

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## Overview

**2023 Full Year Results** 

## **Building a unique African platform**

Our purpose is to build a better future through responsible oil and gas development

Opportunity rich future

>30 bn bbls<sup>1</sup>

West and East Africa proven resources offer material scale and mature opportunities

A partner for African energy

8% of global oil supply

Africa's potential to play growing role in energy supply mix

Creating positive impact

\$6 billion

Revenues to Government of Ghana during 2010-20 from Jubilee and TEN

Supporting a Just Transition

Net Zero by 2030

Reducing emissions while fulfilling energy demand

Long-life portfolio

>900 mmboe

Tullow net 2P reserves and 2C resources

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### Delivering our strategy and plan in 2023

On track to deliver our target of c.\$800 million free cash flow over the 2023-25 period

## **Operational excellence**



- Jubilee South East project delivery
- Exceptional drilling performance
- 96% operating efficiency
- Projects to optimise water and gas processing
- 50% reduction in TEN flare
- Strong safety performance
- Supporting a fair and equitable transition for our host nations

## Capital efficiency



- Materially improved balance sheet with >\$250m net debt reduction
- Deleveraging trajectory continues
- \$170m free cash flow
- Accessed \$400m capital from alternative sources
- Successful bond buy-backs
- Cost base relatively flat despite inflationary pressures

## **Business** growth



- >30% increase in Jubilee production from 1H to 2H and continues to deliver in line with expectations
- New revenue stream from Jubilee gas
- c.190% reserves replacement in Gabon through licence extensions and projects
- >200 mmboe 2P reserves and >700 mmboe 2C resources



## Financial

2023 Full Year Results

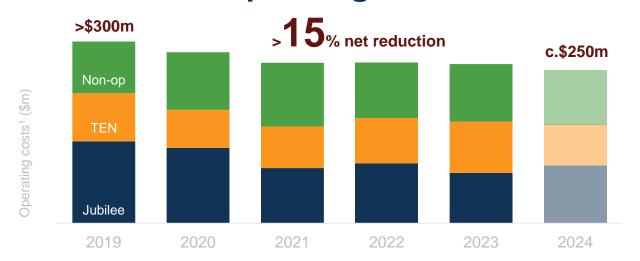
## Demonstrating delivery through key financial metrics

Growing production, delivering free cash flow and reducing debt

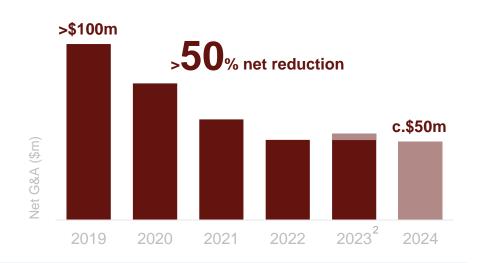
	2022 Actual	2023 Actual	2024 Guidance
Production	<b>61.1</b> kboepd	<b>62.7</b> kboepd	<b>62-68</b> <sub>kboepd</sub>
Oil price	\$88.0/bbl realised	\$ <b>77.5</b> /bbl realised	\$80/bbl forecast
Capital expenditure	\$354million	\$380 <sub>million</sub>	\$250 million
Decommissioning	\$72million	\$67 <sub>million</sub>	\$70million
Free cash flow	\$267 million	\$170 million	\$200-300 million
Net debt	\$1.9billion YE	\$1.6billion YE	<\$1.4billion YE

## Driving capital efficiency through a disciplined approach

#### **Reductions in operating costs**



#### Reset G&A cost base



### **Disciplined capital allocation**

- Stricter capital allocation as part of business turnaround
- Greater focus on producing assets
- Major infrastructure spend now complete following JSE project

2024 capital expenditure

c.\$250m

with c.90% allocation to existing producing assets

2025+ capital expenditure flexibility

c.\$150-200m

per year to maintain Jubilee production

## Protecting revenues and retaining upside through hedging

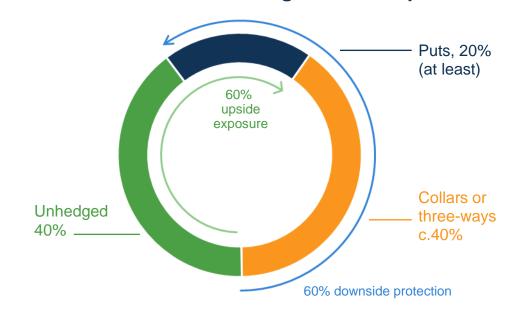
Significantly increased upside exposure once legacy hedges roll off in May 2024



#### **Hedge Execution**

- As of end-February 3.5 kbopd of 1H25 oil entitlements protected at an average of c.\$55/bbl
- Hedging policy implementation focused on strike optimisation and cost

Hedging policy designed to protect against extreme oil price downside whilst retaining access to upside



#### **Policy Targets:**

60%

downside protection for calendar year 1 ahead 30%

downside protection for calendar year 2 ahead At least **60%** 

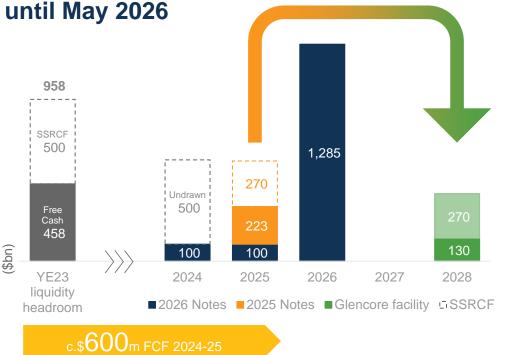
access to oil price upside at all times

## Taking actions to materially improve balance sheet

#### **Demonstrated access to long-term capital**

- \$400m secured notes facility agreed with Glencore
- 2025 Notes fully de-risked
- Opportunistic bond buy-backs accelerate debt reduction
- Gross debt reduced by \$393m; net debt reduced by \$256m
- \$500m cash on balance sheet at year-end 2023

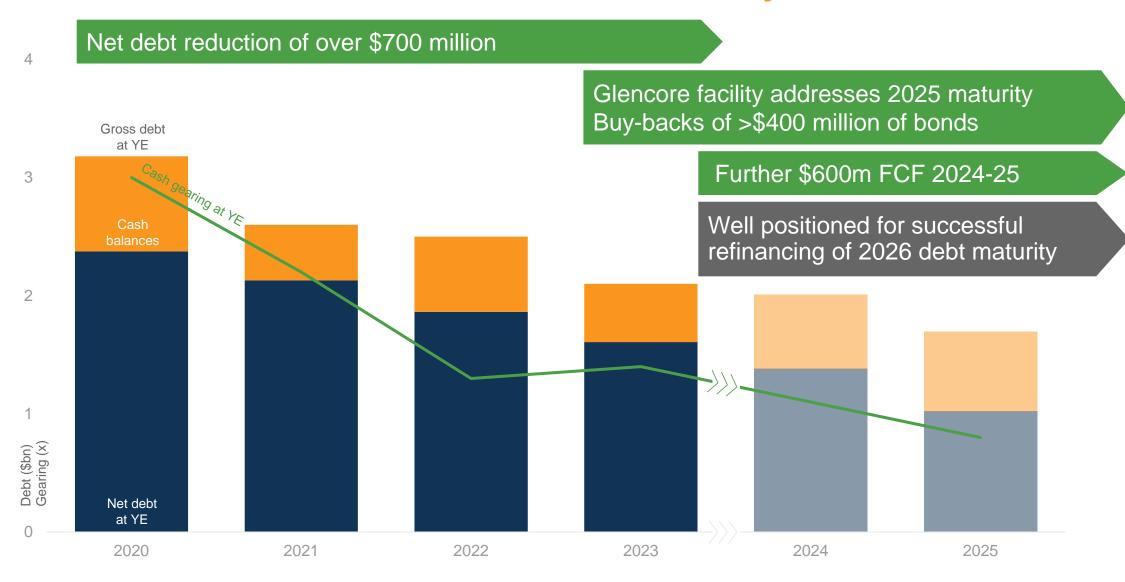
No material uncovered debt maturities



#### **Bond prices reflect confidence in strategy**

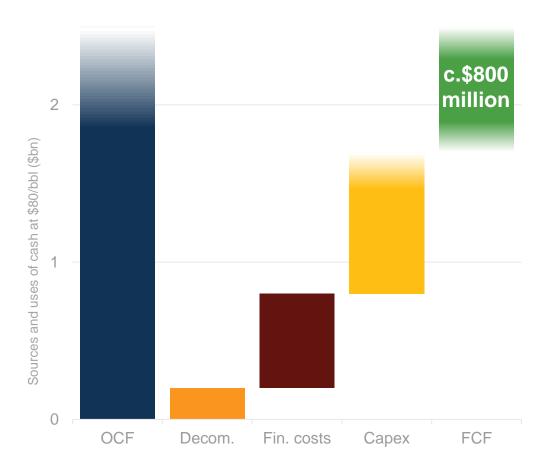


## On track to become a low debt business by 2025



## Looking ahead to a sustainable high-cash yielding business

2023-25 Prioritise deleveraging while investing to grow



2026+ Investment optionality to grow whilst retaining <1x leverage

Sustainable free cash flow generation

Contingent proceeds from Uganda

Retaining capex flexibility

Reduced ongoing finance costs

Completion of UK and Mauritania programmes to reduce annual costs

Growth investment and shareholder returns





## Operations 2023 Full Year Results

### Maintaining operational excellence across our assets

#### Delivering complex projects



### FPSO facility upgrades





\$1bn **Jubilee South East** project on stream in July 2023



Complex offshore project delivered on budget; maximised local content



Projects to **sustain production**, minimise decline and reduce flaring



>250 mbw/d water injection capacity >200 mmscf/d gas processing capacity

#### Top-tier drilling performance



High performing teams with **track record** of performance



Seven wells drilled in 2023, accelerated schedule

#### Facility uptime





Investment management and pre-emptive maintenance underpinning reliable production operations



>95% average annual uptime at Ghana FPSOs

## Earning our reputation as a trusted partner for African energy



operations

0.20

total recordable injury frequency

#### Zero

Tier 1 process safety Loss of **Primary Containments** 

#### **FPSO** safety

completed field Jubilee FPSO safety culture assessment

#### Two

**Environmental, Health and Safety** (EHS) forums

employee engagements with our Global Wellness Agenda



prosperity

\$221m

local supplier spend

10,000

educational activities reached more than 10,000 pupils

\$770,000

loans granted to 2,411 businesses

#### **Human rights**

major programme to identify salient human rights issues

**500** 

500 local companies attended six training workshops in Ghana



**Progress** 

to eliminate routine flaring and meet Net Zero commitment

3%

reduction in total energy consumption

34%

reduction in total water consumption

84%

total waste recycled, reused or treated

#### **Positive**

results received in marine benthic environmental assessment



transparency

**\$713m** 

total socio-economic contribution in our host countries

\$492m

taxes paid to host countries

women in senior management

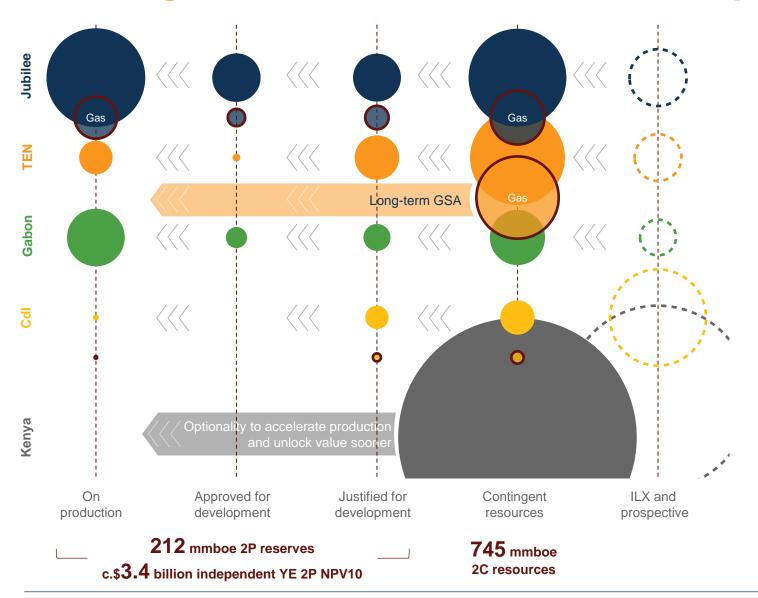
43%

**Africans in management** 

**76%** 

localisation in Ghana

## Maturing a rich reserves and resources profile



**Jubilee** 

Further infill and licence extension potential

**TEN** 

Significant gas resource and oil infill opportunity

Gabon

Low risk ILX opportunities

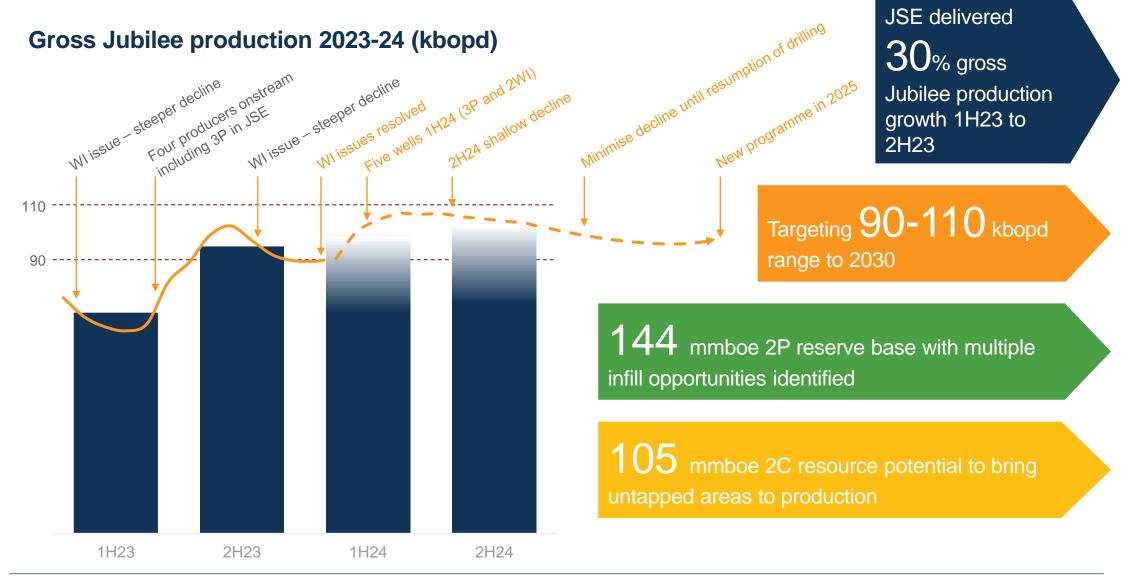
Côte d'Ivoire

**Maturing prospect** inventory

Kenya

Material resource doubled through 100% ownership

## Achieving production growth at Jubilee



## Optimising production and investment in TEN

### **Current highlights**

#### Production stabilised

by pressure response from gas and water injection, and improved asset integrity, liquid recovery

Reduced annual production decline to c.10%

#### TEN FPSO flaring reduced

by c.50% post 2023 planned shutdown

### **Longer-term potential**

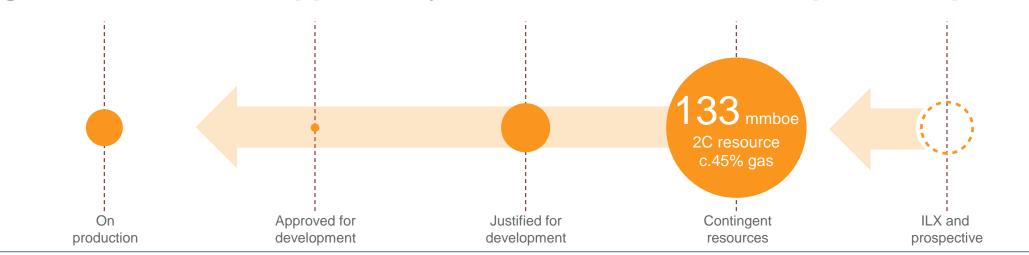
Significant gas commercialisation opportunity subject to approval

Material contingent resource opportunity associated with amended TEN Plan of Development discussions

#### Additional projects

supporting continued production stabilisation including: Ntomme infill and Envenra near-field development

### Significant resource opportunity and infrastructure-led exploration potential



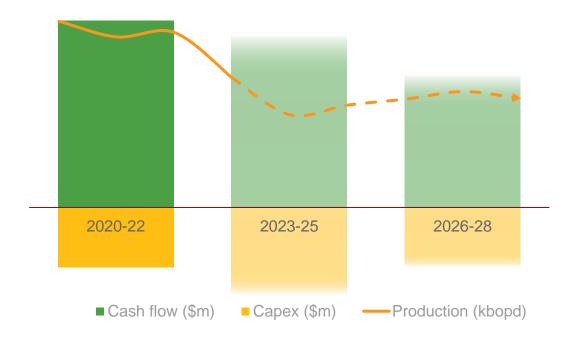
<sup>&</sup>lt;sup>1</sup> Bubble size correlates to net working interest risked volume (mmboe)

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## Maintaining a self-funding, cash generative Gabon portfolio

#### Gabon portfolio delivery and outlook

- Stable production outlook
- Flexible annual capex range \$30-70 million
- Average annual cash flow of c.\$90 million 2020-281



#### **Optimised portfolio**

Tchatamba facilities a core hub for Tullow

Long-life assets; licences extended to 2046

c. 190% reserves replacement from swap, licence extensions and new projects

#### Infill drilling

Sustained production from new development and workovers

#### ILX a key driver of growth

>30 mmboe of prospective resource in addition to >25 mmboe of 2C contingent resource

<sup>1</sup> Future cash flows based on \$80/bbl



## Outlook

**2023 Full Year Results** 

## A compelling value proposition

Solid financial and operational performance

**Material step** up in free cash flow

Significant equity value accretion on core business as debt is repaid

Expected net

debt by YE

2025

Sustainable FCF gives optionality for investment and returns

**Cash-generative** business with a diverse portfolio of assets

A unique

platform

Pan-African

30% growth

Jubilee 1H to

2H 2023

production

\$800m

<\$1bn

**FCF** 

over 2023-2025 Growth

through organic and inorganic opportunities

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## Financial performance, key metrics and guidance

Financial performance	2023	2022
Production (kboepd)	62.7	61.1
Realised price after hedging (\$/bbl)	77.5	88.0
Revenue (\$m)	1,634	1,783
Gross profit (\$m)	765	1,086
Administrative expenses (\$m)	56	51
Underlying cash operating costs (\$m)	293	267
Profit / (loss) after tax (\$m)	(110)	49
Adjusted EBITDAX (\$m)	1,151	1,469
Capital investment (\$m)	380	354
Free cash flow (\$m)	170	267

Key Metrics	2023	2022
Net debt (\$bn)	1.6	1.9
Cash gearing (times)	1.4	1.3
Headroom (\$bn)	1.0	1.1

2024 Guidance

62-68<sub>kboepd</sub>
Production

c.\$250 million Capex

c.\$70 million
Decommissioning

c.\$200-300 million Free Cash Flow at \$80/bbl

\$1.4 billion by YE24
Net debt at \$80/bbl

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