

2023 Full Year Results

6 March 2024



Disclaimer

This presentation contains certain forward-looking statements that are subject to the usual risk factors and uncertainties associated with the oil and gas exploration and production business.

Whilst Tullow believes the expectations reflected herein to be reasonable in light of the information available to them at this time, the actual outcome may be materially different owing to factors beyond the Group's control or within the Group's control where, for example, the Group decides on a change of plan or strategy.

The Group undertakes no obligation to revise any such forward-looking statements to reflect any changes in the Group's expectations or any change in circumstances, events or the Group's plans and strategy. Accordingly no reliance may be placed on the figures contained in such forward looking statements.



Overview

2023 Full Year Results

Building a unique African platform

Our purpose is to build a better future through responsible oil and gas development

Opportunity rich future

>30 bn bbls¹

West and East Africa proven resources offer material scale and mature opportunities

A partner for African energy

8% of global oil supply

Africa's potential to play growing role in energy supply mix

Creating positive impact

\$6 billion

Revenues to Government of Ghana during 2010-20 from Jubilee and TEN

Supporting a Just Transition

Net Zero by 2030

Reducing emissions while fulfilling energy demand

Long-life portfolio

>900 mmboe

Tullow net 2P reserves and 2C resources

TULLOW

Delivering our strategy and plan in 2023

On track to deliver our target of c.\$800 million free cash flow over the 2023-25 period

Operational excellence



- Jubilee South East project delivery
- Exceptional drilling performance
- 96% operating efficiency
- Projects to optimise water and gas processing
- 50% reduction in TEN flare
- Strong safety performance
- Supporting a fair and equitable transition for our host nations

Capital efficiency



- Materially improved balance sheet with >\$250m net debt reduction
- Deleveraging trajectory continues
- \$170m free cash flow
- Accessed \$400m capital from alternative sources
- Successful bond buy-backs
- Cost base relatively flat despite inflationary pressures

Business growth



- >30% increase in Jubilee production from 1H to 2H and continues to deliver in line with expectations
- New revenue stream from Jubilee gas
- c.190% reserves replacement in Gabon through licence extensions and projects
- >200 mmboe 2P reserves and >700 mmboe 2C resources



Financial

2023 Full Year Results

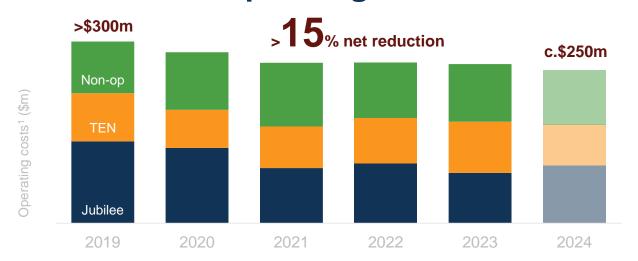
Demonstrating delivery through key financial metrics

Growing production, delivering free cash flow and reducing debt

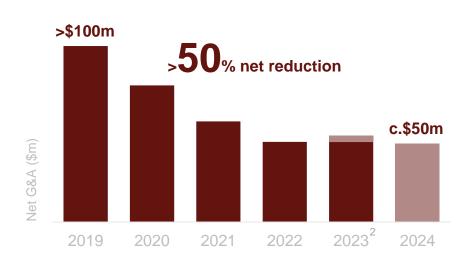
	2022 Actual	2023 Actual	2024 Guidance	
Production	61.1 kboepd	62.7 kboepd	62-68 kboepd	
Oil price	\$88.0/bbl realised	\$ 77.5 /bbl realised	\$80/bbl forecast	
Capital expenditure	\$354million	\$380 million	\$250 million	
Decommissioning	\$72million	\$67 million	\$70million	
Free cash flow	\$267 million	\$170 million	\$200-300 million	
Net debt	\$1.9billion YE	\$1.6billion YE	<\$1.4billion YE	

Driving capital efficiency through a disciplined approach

Reductions in operating costs



Reset G&A cost base



Disciplined capital allocation

- Stricter capital allocation as part of business turnaround
- Greater focus on producing assets
- Major infrastructure spend now complete following JSE project

2024 capital expenditure

c.\$250m

with c.90% allocation to existing producing assets

2025+ capital expenditure flexibility

c.\$150-200m

per year to maintain Jubilee production

Protecting revenues and retaining upside through hedging

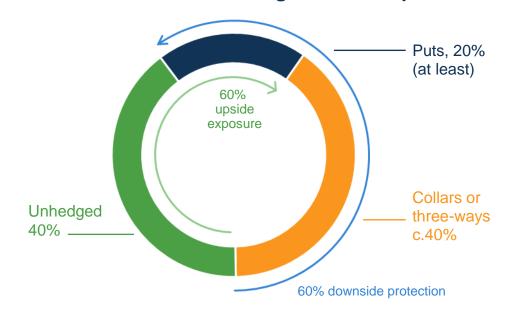
Significantly increased upside exposure once legacy hedges roll off in May 2024



Hedge Execution

- As of end-February 3.5 kbopd of 1H25 oil entitlements protected at an average of c.\$55/bbl
- Hedging policy implementation focused on strike optimisation and cost

Hedging policy designed to protect against extreme oil price downside whilst retaining access to upside



Policy Targets:

60%

downside protection for calendar year 1 ahead 30%

downside protection for calendar year 2 ahead At least **60%**

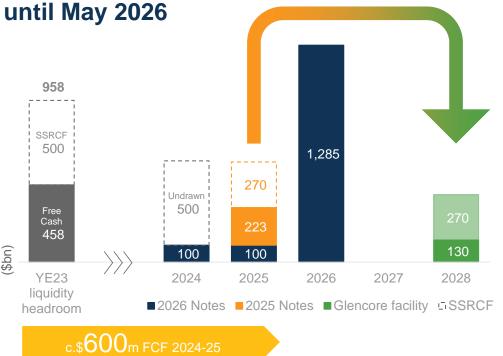
access to oil price upside at all times

Taking actions to materially improve balance sheet

Demonstrated access to long-term capital

- \$400m secured notes facility agreed with Glencore
- 2025 Notes fully de-risked
- Opportunistic bond buy-backs accelerate debt reduction
- Gross debt reduced by \$393m; net debt reduced by \$256m
- \$500m cash on balance sheet at year-end 2023

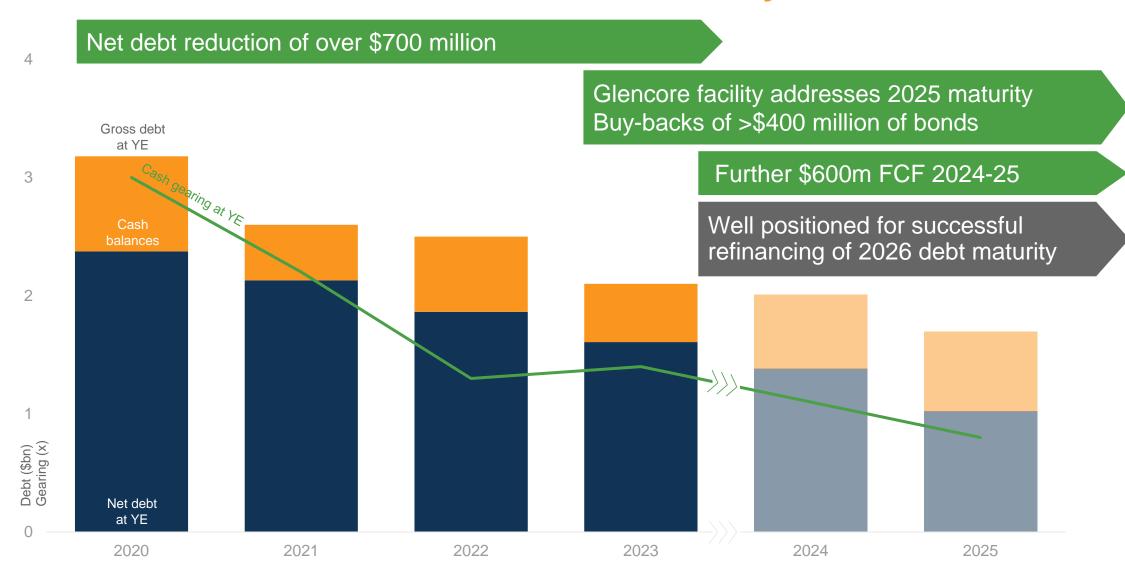
No material uncovered debt maturities



Bond prices reflect confidence in strategy

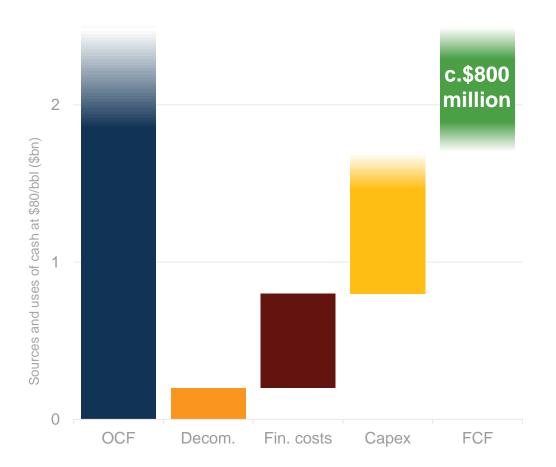


On track to become a low debt business by 2025



Looking ahead to a sustainable high-cash yielding business

2023-25 Prioritise deleveraging while investing to grow



2026+ Investment optionality to grow whilst retaining <1x leverage

Sustainable free cash flow generation

Contingent proceeds from Uganda

Retaining capex flexibility

Reduced ongoing finance costs

Completion of UK and Mauritania programmes to reduce annual costs

Growth investment and shareholder returns



Operations 2023 Full Year Results

Maintaining operational excellence across our assets

Delivering complex projects



FPSO facility upgrades





\$1bn **Jubilee South East** project on stream in July 2023



Complex offshore project delivered on budget; maximised local content



Projects to **sustain production**, minimise decline and reduce flaring



>250 mbw/d water injection capacity >200 mmscf/d gas processing capacity

Top-tier drilling performance



High performing teams with **track record** of performance



Seven wells drilled in 2023, accelerated schedule

Facility uptime





Investment management and pre-emptive maintenance underpinning reliable production operations



>95% average annual uptime at Ghana FPSOs

Earning our reputation as a trusted partner for African energy



operations

0.20

total recordable injury frequency

Zero

Tier 1 process safety Loss of **Primary Containments**

FPSO safety

completed field Jubilee FPSO safety culture assessment

Two

Environmental, Health and Safety (EHS) forums

employee engagements with our Global Wellness Agenda



prosperity

\$221m

local supplier spend

10,000

educational activities reached more than 10,000 pupils

\$770,000

loans granted to 2,411 businesses

Human rights

major programme to identify salient human rights issues

500

500 local companies attended six training workshops in Ghana



Progress

to eliminate routine flaring and meet Net Zero commitment

3%

reduction in total energy consumption

34%

reduction in total water consumption

84%

total waste recycled, reused or treated

Positive

results received in marine benthic environmental assessment



transparency

\$713m

total socio-economic contribution in our host countries

\$492m

taxes paid to host countries

women in senior management

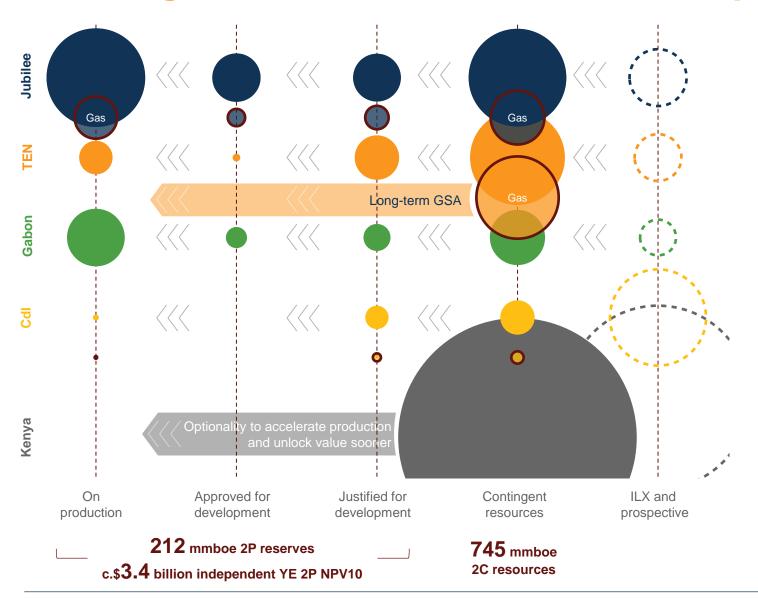
43%

Africans in management

76%

localisation in Ghana

Maturing a rich reserves and resources profile



Jubilee

Further infill and licence extension potential

TEN

Significant gas resource and oil infill opportunity

Gabon

Low risk ILX opportunities

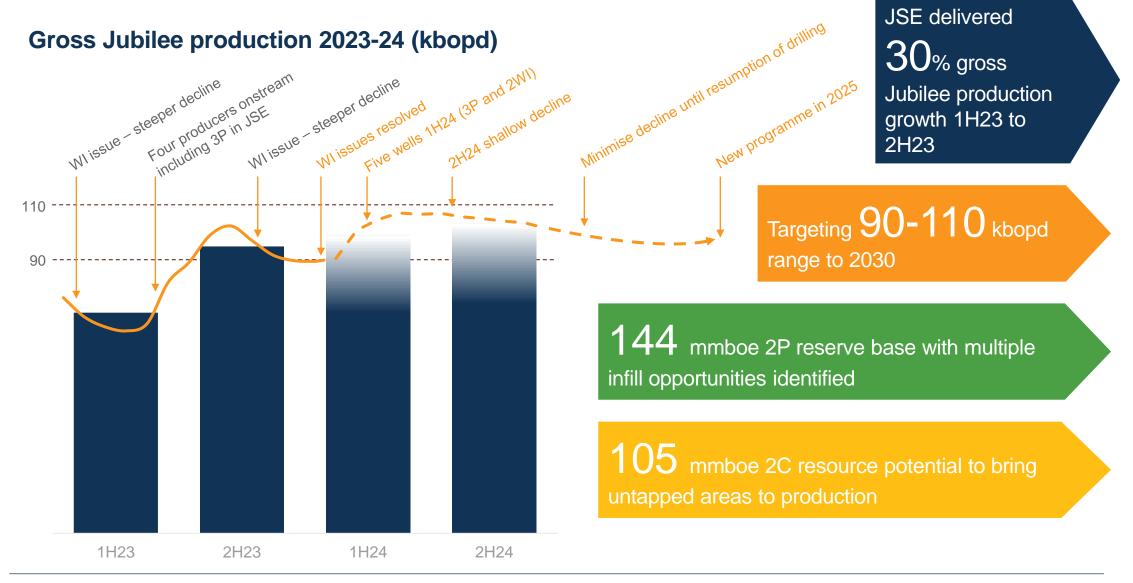
Côte d'Ivoire

Maturing prospect inventory

Kenya

Material resource doubled through 100% ownership

Achieving production growth at Jubilee



Optimising production and investment in TEN

Current highlights

Production stabilised

by pressure response from gas and water injection, and improved asset integrity, liquid recovery

Reduced annual production decline to c.10%

TEN FPSO flaring reduced

by c.50% post 2023 planned shutdown

Longer-term potential

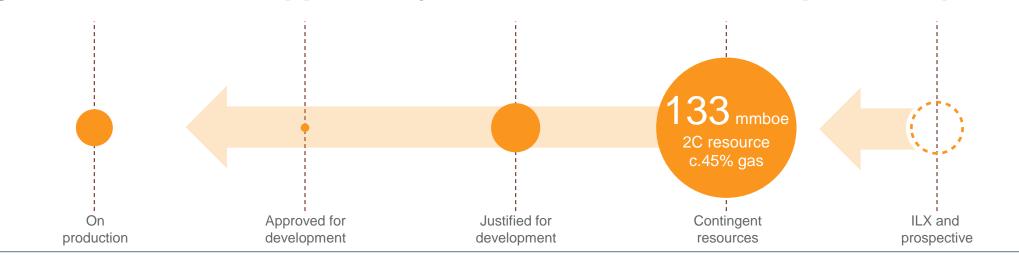
Significant gas commercialisation opportunity subject to approval

Material contingent resource opportunity associated with amended TEN Plan of Development discussions

Additional projects

supporting continued production stabilisation including: Ntomme infill and Envenra near-field development

Significant resource opportunity and infrastructure-led exploration potential

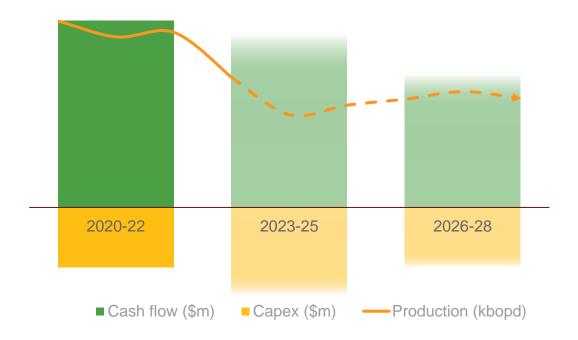


TULLOW

Maintaining a self-funding, cash generative Gabon portfolio

Gabon portfolio delivery and outlook

- Stable production outlook
- Flexible annual capex range \$30-70 million
- Average annual cash flow of c.\$90 million 2020-281



Optimised portfolio

Tchatamba facilities a core hub for Tullow

Long-life assets; licences extended to 2046

c. 190% reserves replacement from swap, licence extensions and new projects

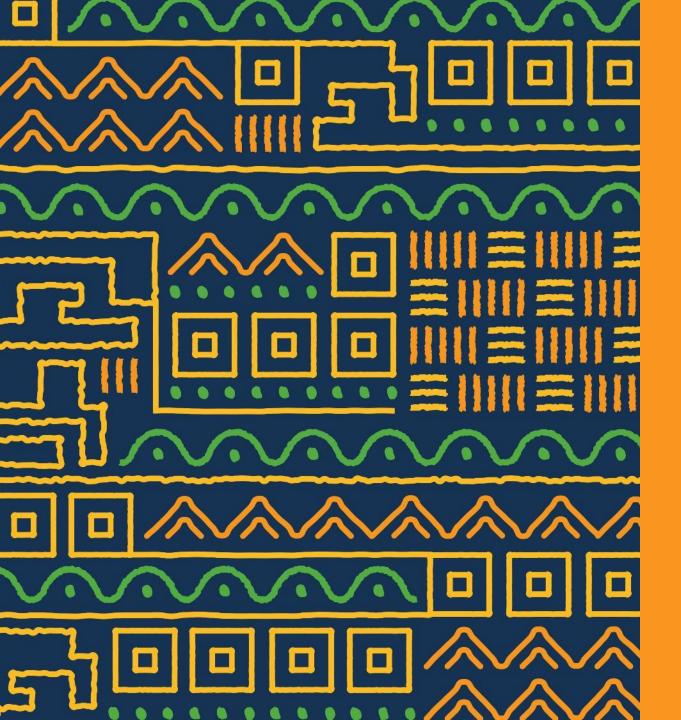
Infill drilling

Sustained production from new development and workovers

ILX a key driver of growth

>30 mmboe of prospective resource in addition to >25 mmboe of 2C contingent resource

¹ Future cash flows based on \$80/bbl



Outlook 2023 Full Year Results

A compelling value proposition

Solid financial and operational performance

Material step up in free cash flow

Significant equity value accretion on core business as debt is repaid

Sustainable FCF gives optionality for investment and returns

Cash-generative business with a diverse portfolio of assets

30% growth

\$800m **FCF**

<\$1bn

Growth

A unique Pan-African platform

Jubilee 1H to 2H 2023 production

over 2023-2025 Expected net debt by YE 2025

through organic and inorganic opportunities



Financial performance, key metrics and guidance

Financial performance	2023	2022
Production (kboepd)	62.7	61.1
Realised price after hedging (\$/bbl)	77.5	88.0
Revenue (\$m)	1,634	1,783
Gross profit (\$m)	765	1,086
Administrative expenses (\$m)	56	51
Underlying cash operating costs (\$m)	293	267
Profit / (loss) after tax (\$m)	(110)	49
Adjusted EBITDAX (\$m)	1,151	1,469
Capital investment (\$m)	380	354
Free cash flow (\$m)	170	267

Key Metrics	2023	2022
Net debt (\$bn)	1.6	1.9
Cash gearing (times)	1.4	1.3
Headroom (\$bn)	1.0	1.1

2024 Guidance

62-68_{kboepd}
Production

c.\$250 million Capex

c.\$70 million
Decommissioning

c.\$200-300 million Free Cash Flow at \$80/bbl

\$1.4 billion by YE24
Net debt at \$80/bbl

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