

Tullow Oil plc

Tullow Oil plc | 2023 Half Year Results 13 September 2023

Disclaimer



This presentation contains certain forward-looking statements that are subject to the usual risk factors and uncertainties associated with the oil and gas exploration and production business.

Whilst Tullow believes the expectations reflected herein to be reasonable in light of the information available to them at this time, the actual outcome may be materially different owing to factors beyond the Group's control or within the Group's control where, for example, the Group decides on a change of plan or strategy.

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Inflection point for five-year plan

Foundations laid for material free cash flow generation



Gross Jubilee production over 100 kbopd

Operational performance

Excellent drilling performance; high uptime at Ghana FPSOs

Commercialisation of Ghana gas

New revenue stream via amended interim gas sales agreement

Optimisation of portfolio

Simplifying the portfolio across Gabon and Guyana

Deleveraging accelerated

Net debt reduction through discounted buyback
Targeting c.1x cash gearing by YE24 at \$80/bbl



Investment to grow production now materially complete

Cash flows de-risked following
Jubilee South-East start up

Capex flexibility going forwards

Increasing free cash flow generation

2021-HY23

HY23-2025

\$370million

c.\$900million at \$80/bbl

Mid-23



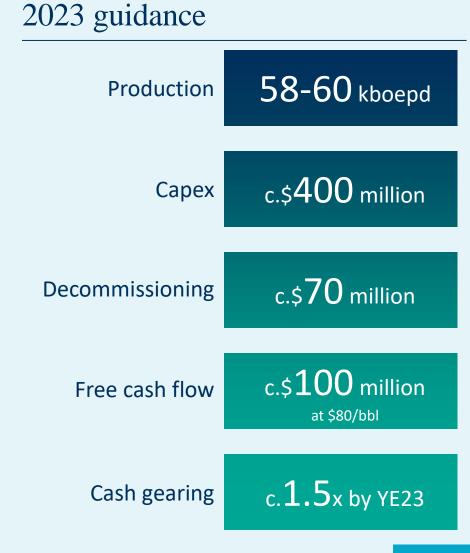
FINANCIAL REVIEW

Continued financial strength in 2023



Financial performance	1H 2022 (Restated)	1H 2023
Production (kboepd)	60.9	53.5
Realised price after hedging (\$/bbl)	86.3	73.3
Revenue (\$m)	859	777
Gross profit (\$m)	633	351
Administrative expenses (\$m)	23	19
Underlying cash operating costs (\$m)	143	136
Profit / (loss) after tax (\$m)	264	70
Adjusted EBITDAX (\$m, LTM)	1,276	1,171
Capital investment (\$m)	156	187
Free cash flow (\$m)	(205)	(142)

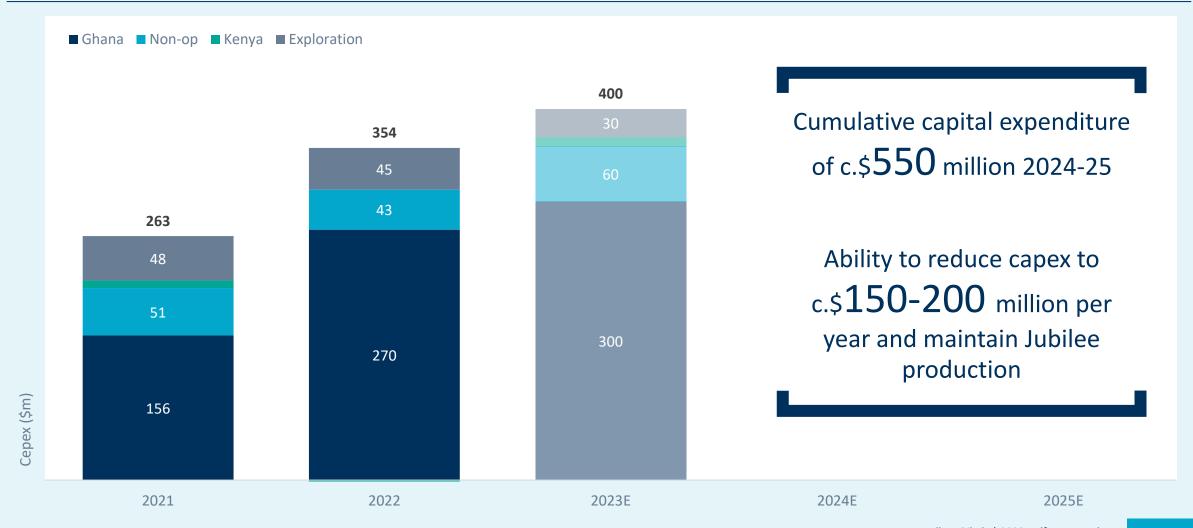
Key metrics	HY 2022	HY 2023
Net debt (\$bn)	2.3	1.9
Cash gearing (times)	1.8	1.7
Headroom (\$bn)	0.6	0.7



Flexible capex outlook whilst maintaining Jubilee production



Planned reduction in capex in 2024-25, with ability to flex in line with market dynamics



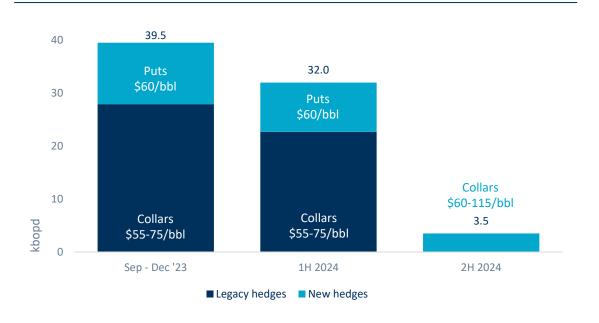
Prudent hedging policy to protect revenue and support investment



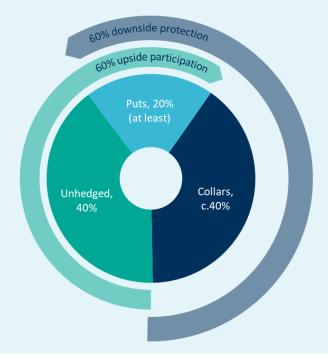
Policy implementation

- Legacy hedges put in place in 2021 roll off by May 2024
- Remainder of 2023 and 1H 2024 supplemented with \$60/bbl Puts
- Started to protect 2H 2024 with wide collars with average upside up to \$115/bbl

Commodity hedge portfolio as of 31 August 2023



Hedging policy protects against oil price downside and maintains material exposure to upside



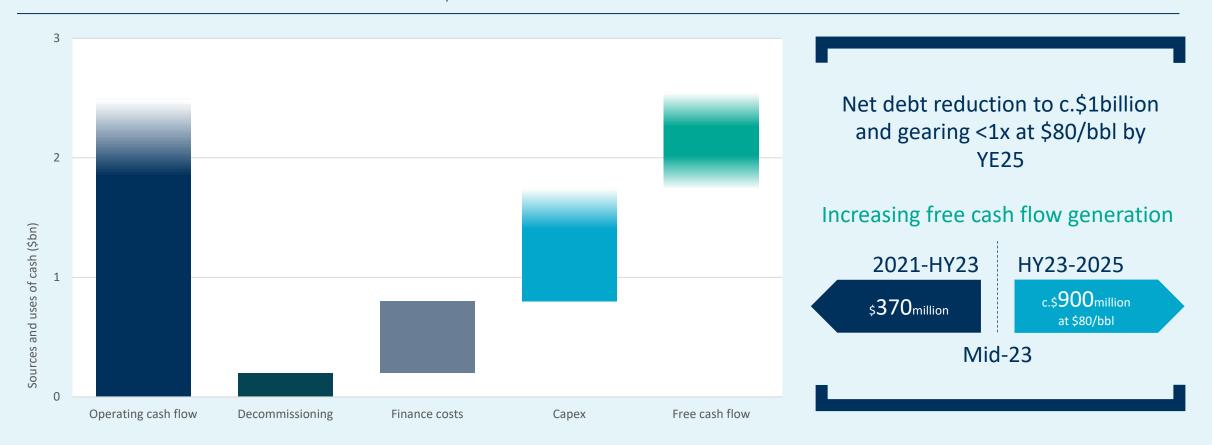
Policy targets

- 60% downside protection for calendar year 1 ahead
- 30% downside protection for calendar year 2 ahead
- At least 60% access to oil price upside at all times

Inflection point of material cash flow generation



Sources and uses of cash 2023-25 at \$80/bbl

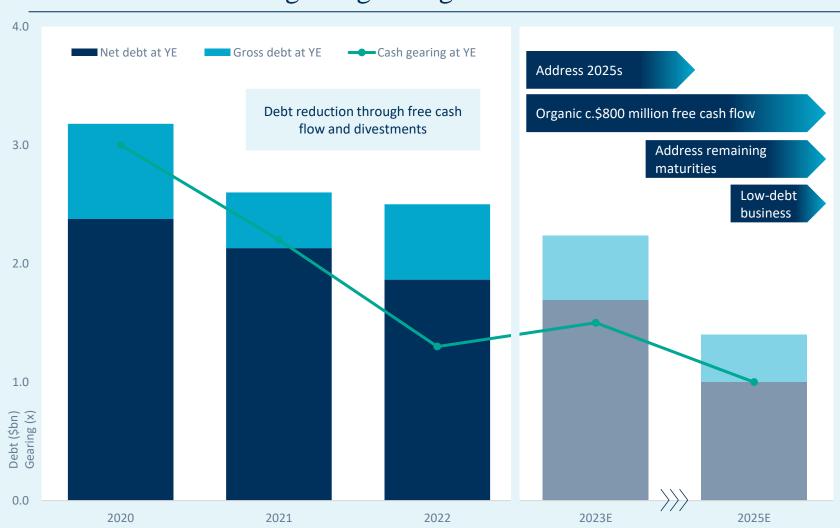


Free cash flows de-risked post JSE start up

Low debt business by 2025 supports refinancing strategy



Evolution of debt and gearing through 2020-25



Achieve a diversified and sustainable capital structure

Progressing a range of options to address maturities

Demonstrate asset quality; production stability and cash flow delivery

Reducing overall quantum of refinancing need

Maintain liquidity headroom of \$200-300 million

Balance the interests of our investors



OPERATIONS REVIEW

Building a better future through responsible oil and gas development



\$45 million decarbonisation programme



Phase III of Senior High Schools programme complete

Safe operations are a core value and are at the forefront of our daily work and decision-making

Increasing gas handling capacity on Jubilee FPSO and pressure systems changes on TEN FPSO



Continuous reinforcement of our safety leadership, culture and practices



Carbon offset project to mitigate hard to abate, residual emissions



"Tullow Supply Chain Academy Programme" developing Ghanaian supplier community awareness



Zero Tier 1 and Tier 2 losses of primary containment¹ in 2023



TEN FPSO flare reduced by c.50% compared to before planned maintenance shutdown



Net zero (Scope 1 & 2) by 2030

Production growth through 2023 underpinning higher run rate



Jubilee

- Start-up of Jubilee South East, increasing gross production above 100 kbopd
- Infill drilling to sustain and extend plateau

TEN

- Improved pressure support resulting in negligible decline
- Progressing amended TEN PoD collaboratively with Government of Ghana

Non-operated portfolio

- Production in line with expectations
- · Several low-risk ILX investment options for future drilling

Ghana gas

- First commercialisation of Ghana gas achieved through interim agreement
- Commercial discussions continue for long-term gas sales agreement

Increasing production run-rate



NB – Including Ghana gas sold via interim gas sales agreement

Start-up of Jubilee South East takes field into its next phase



Well executed, on budget project brings previously undeveloped reserves to production

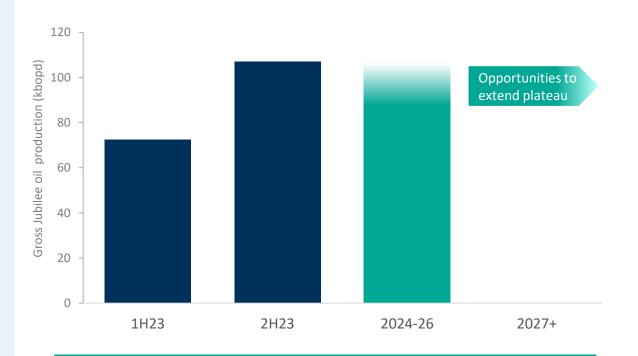
Project delivered to high safety standards & maximised local content

New wells delivering production growth in line with expectations

End of major infrastructure spend with near-term capex focused on infill drilling programme

Multiple opportunities identified to extend production towards the end of the decade

Positive outlook for Jubilee field production



Start-up of Jubilee South-East marks inflection point through increased production

Continued delivery of operational excellence



Export Inject Fuel Flare

Wells delivering production growth





Four Jubilee wells brought on stream in 2023

TWO further WI wells due on stream before YE

Successful drilling performance





c. \$55 million cost per well in 1H 2023

Strong operational performance





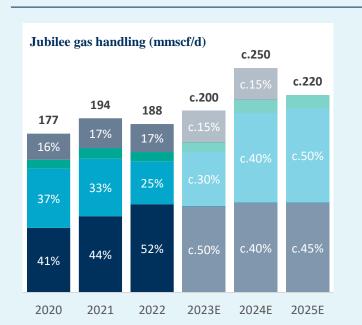
c.97% average uptime from Ghana FPSO's

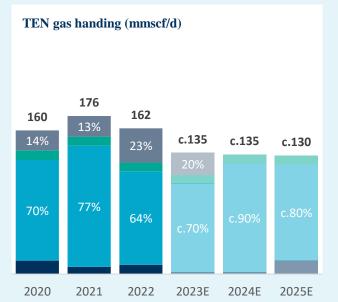
Operational focus on gas handling improvements



- Increased gas handling capacity work is underway on Jubilee FPSO
- Increased gas injection supporting enhanced liquid recovery on TEN FPSO
- Post shutdown TEN FPSO flare reduced by c.50%

Pathway to zero routine flaring by 2025





Optimising portfolio and unlocking future value



Leveraging our technical skills to focus on more material positions in key fields

Tchatamba

New facility and upgrades during 2023, planning for development expansion in 2025

Successful appraisal test continues, planning Wamba development well for 2024 (Tchatamba South) Simba and Short cycle ILX drilling planned for 2024 DE8

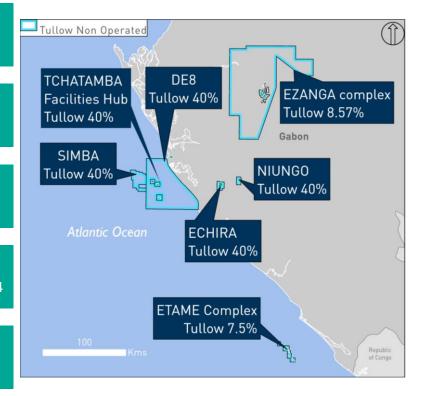
Echira and Niungo

High value infill campaigns in 2024 and additional development upside

Ezanga

ILX discovery tie back and start-up imminent Infill programme and exploration seismic in 2024

Several licences extended to 2046



Tullow Guyana BV sale

Including Orinduik licence

Contingent payments of \$14 million plus royalty payments on future production

Continuation of strategy to optimise portfolio and unlock value from emerging basins

Kenya

Key value option for Tullow



CONCLUSION

Progressing to the next phase of our plan



2020-2022 Investment focus

2023 A major inflection point

- Shift in strategy
- → Capital discipline
- → Cost reductions
- → Operations transformation

- → Jubilee South East start up
- → Material step up in free cash flow
- → Clear deleveraging pathway
- → Commercialisation of Ghana gas
- → Portfolio optimisation
- Work ongoing to address debt maturities

2024 – 2025 A cash generative business

- → Gross Jubilee production to be sustained c.100kbopd
- → Revenue stream from Ghana gas
- → Debt reduced to c.\$1 billion; gearing c.1x
- → Deliver refinancing strategy to address debt maturities
- → Organic growth through ILX
- → Inorganic opportunities
- → Kenya remains a value option
- → Significant equity value accretion on core business plan

A compelling value proposition



Solid financial and operational performance

Demonstrating business delivery

JSE on stream de-risking cash flows

Material step up in free cash flow from 2H 2023

Material cash flow growth

c.\$800 million FCF 2023-25 at \$80/bbl

Significant equity value accretion on core business as debt is repaid

A low debt business by 2025

c.\$1bn net debt and c.1x cash gearing by YE25

Flexibility to invest in organic growth and value accretive M&A opportunities

Opportunity rich future

Capex flexibility inline with market dynamics

Cash-generative business with a diverse portfolio of assets

A unique
African platform



Q&A



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