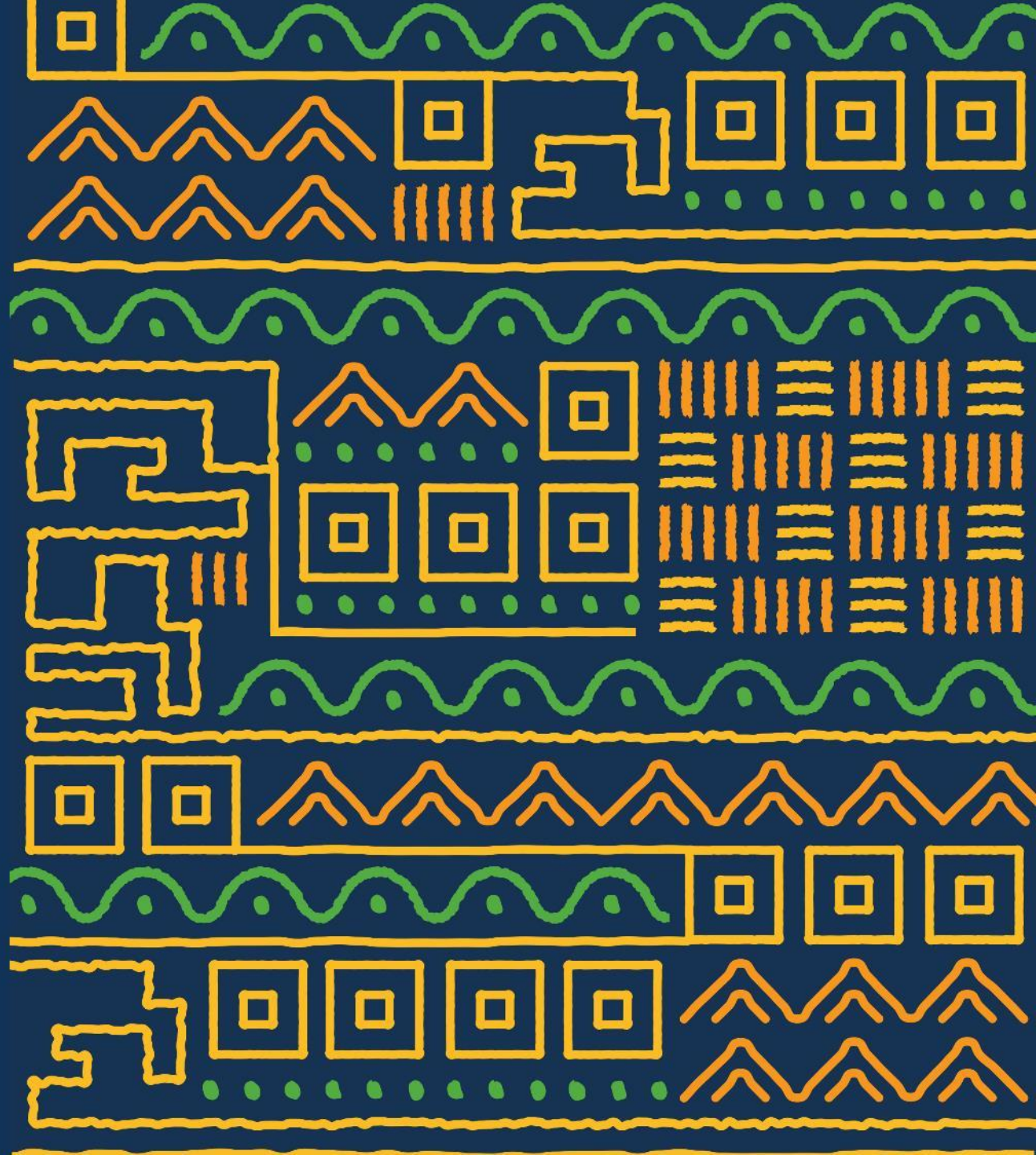


**TULLOW**

# Investor Presentation

September 2024



# Disclaimer

This presentation contains certain forward-looking statements that are subject to the usual risk factors and uncertainties associated with the oil and gas exploration and production business.

Whilst Tullow believes the expectations reflected herein to be reasonable in light of the information available to them at this time, the actual outcome may be materially different owing to factors beyond the Group's control or within the Group's control where, for example, the Group decides on a change of plan or strategy.

The Group undertakes no obligation to revise any such forward-looking statements to reflect any changes in the Group's expectations or any change in circumstances, events or the Group's plans and strategy. Accordingly no reliance may be placed on the figures contained in such forward looking statements.





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# Overview

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# Tullow at a glance

## An African focused oil and gas company

### What we do

#### Produce and sell

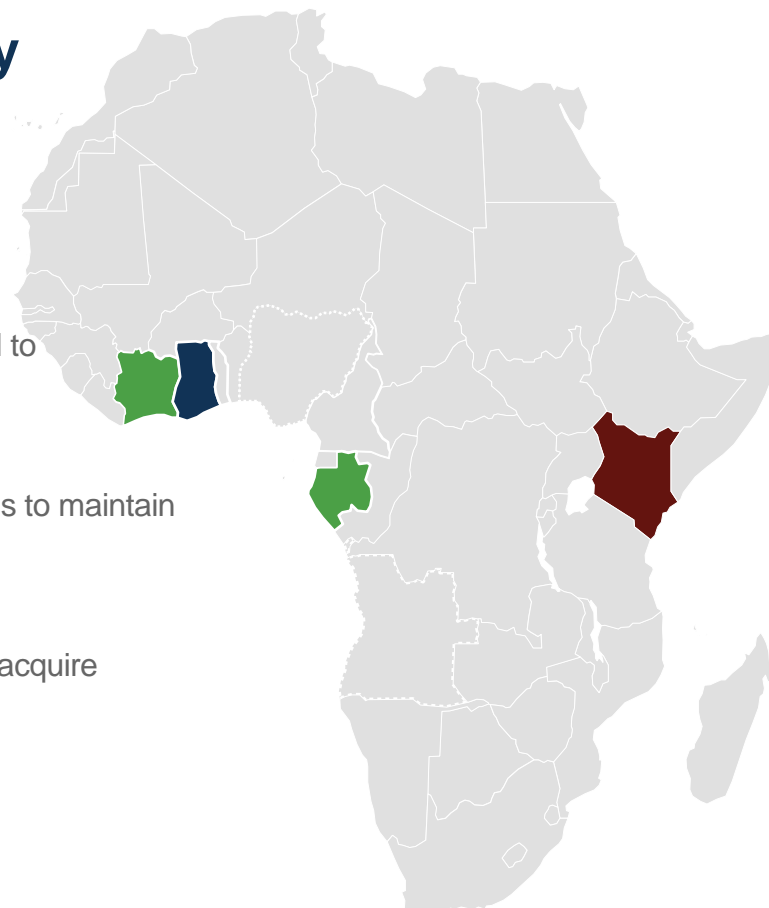
We responsibly produce oil and gas from our West African assets and sell to international and domestic markets.

#### Develop and explore

We invest in further development and exploration around our existing fields to maintain and grow production.

#### Harness opportunities

We seek opportunities to bring undeveloped resources to production and acquire existing producing fields to grow and diversify our business.



### Our core operations

**Ghana** - Operated production from the Jubilee and TEN fields

**Non-operated portfolio** - Producing assets in Gabon and Côte d'Ivoire

**Kenya** - Material discovered resource

### 2024 key guidance metrics

Group working interest production

**62-68 kboepd**

2023: 62.7 kboepd



Capital investment

**\$230 million**

2023: \$380 million



Free cash flow

**\$200-300 million**

2023: \$170 million



Expected YE24 Net debt

**<\$1.4 billion**

YE2023: \$1.6 billion



# Evolving Tullow

Progressing to the next phase of our plan

## 2020-2022

### Turnaround and investment

- Strategy shift to production
- Portfolio rationalisation
- Debt refinancing and reduction
- Capital discipline
- Cost reductions
- Operations transformation
- Board changes focused on Emerging Markets expertise
  - Phuthuma Nhleko – Chair
  - Rahul Dhir – CEO

## 2023

### A major inflection point

- Jubilee South East start up
- Material step up in free cash flow
- Clear deleveraging pathway
- Commercialisation of Ghana gas
- Portfolio optimisation
- Work ongoing to address debt maturities

## 2024+

### Pan-African Platform

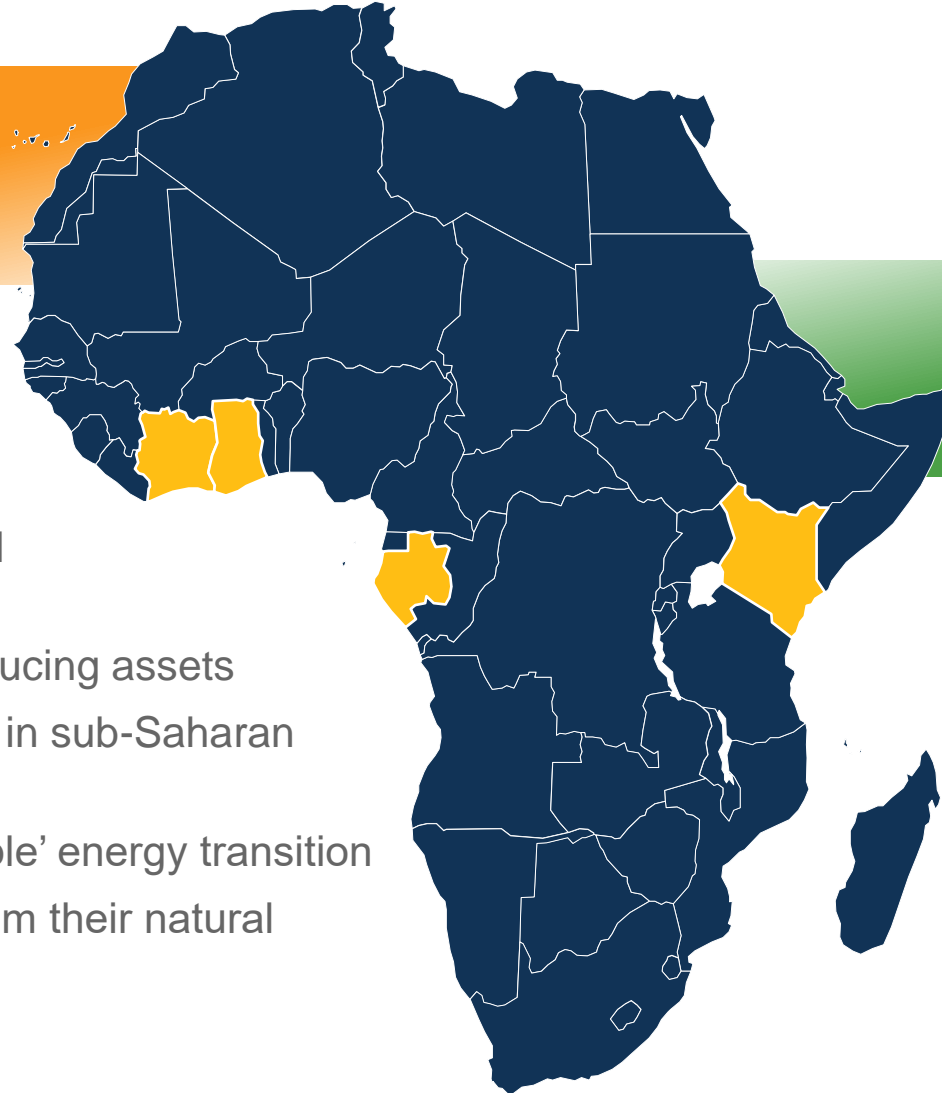
- Reliable production delivers material cash flow
- Revenue stream from Ghana gas
- Optimise capital structure and reduce net debt
- Organic growth through Infrastructure Led Exploration
- Kenya potential value option
- Inorganic opportunities
- Opportunity for equity value accretion on core business plan

# Building a unique Pan-African platform

Tullow is well positioned with a reputation as a trusted partner and responsible operator

## Africa: a growing global energy supplier

- 8% of global energy supply; potential to play growing role in energy mix
- Significant remaining African oil reserves and resources
- Majors divesting non-core producing assets
- 10 deals in the last three years in sub-Saharan Africa
- Acceptance of 'just and equitable' energy transition
- Host nations' right to benefit from their natural resources



## Tullow: opportunities to utilise expertise

- West Africa offers material scale and mature opportunities
- Track record of operating and extending life of mature assets
- Multiple sources of finance to grow Africa's energy supply
- Unique offshore operator skill-set





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# Financial

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# 2024 Half Year Results

Improved key metrics compared to 1H 2023

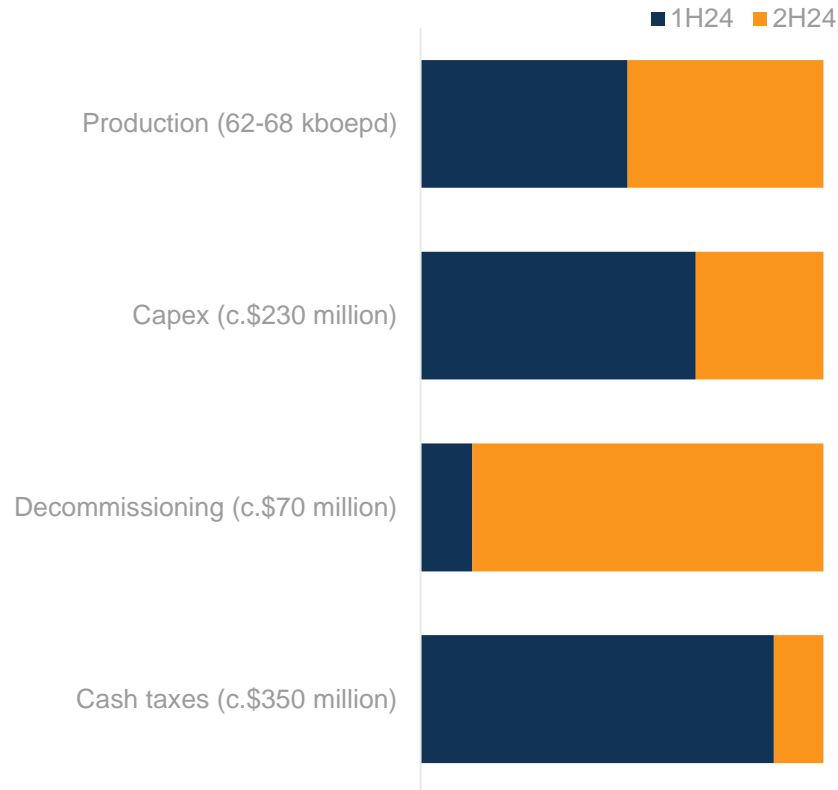
	1H23 Actual		1H24 Actual
Production	<b>60.8</b> kboepd	»»»	<b>63.1</b> kboepd
Oil price	\$ <b>73.3</b> /bbl realised	»»»	\$ <b>77.7</b> /bbl realised
Capital expenditure	\$ <b>187</b> million	»»»	\$ <b>157</b> million
Decommissioning	\$ <b>44</b> million	»»»	\$ <b>9</b> million
Free cash flow	\$ <b>(142)</b> million	»»»	\$ <b>(126)</b> million
Net debt	\$ <b>1.9</b> billion HY	»»»	\$ <b>1.7</b> billion HY



# Reiterating 2024 full-year guidance

Sustainable, cash generative business providing investment optionality

## 1H-2H cash flow drivers



Cash taxes and capex significantly weighted towards 1H24

**62-68** kboepd

**Production** expected to be at lower end of the range

**c.\$230** million

**Capex** reduced by \$20 million versus previous guidance

**c.\$70** million

**Decommissioning** spend reiterated

**c.\$200-300** million

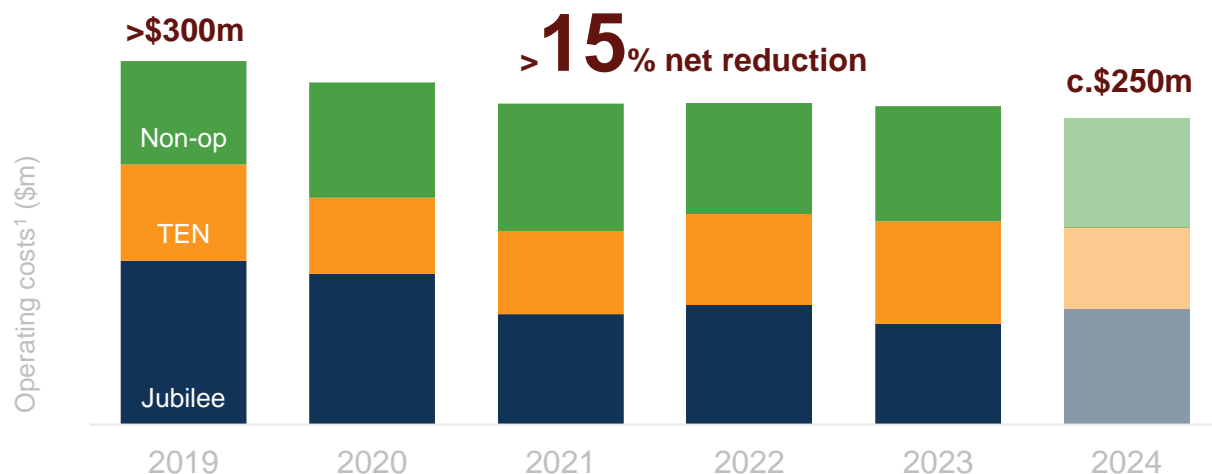
**FCF** at \$80/bbl reiterated; additional \$50 million at \$90/bbl in 2H

**<\$1.4** billion by YE24

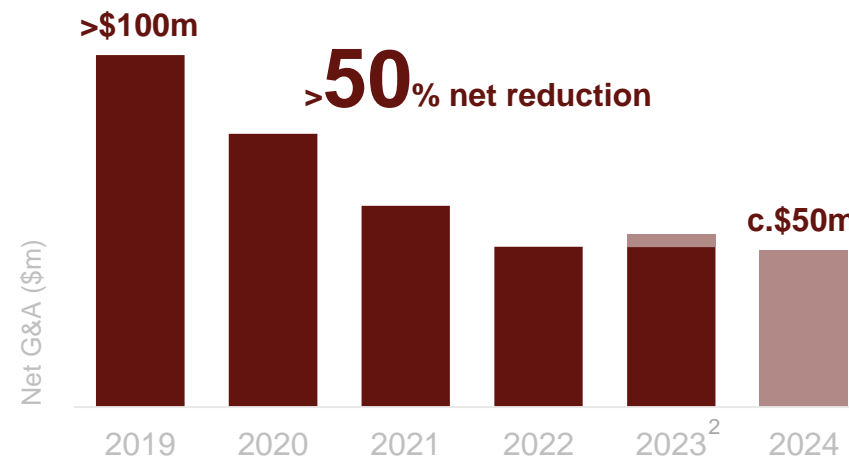
**Net debt** at \$80/bbl reiterated

# Driving capital efficiency through a disciplined approach

## Reductions in operating costs



## Reset G&A cost base



## Disciplined capital allocation

- Stricter capital allocation as part of business turnaround
- Greater focus on producing assets
- Major infrastructure spend now complete following JSE project

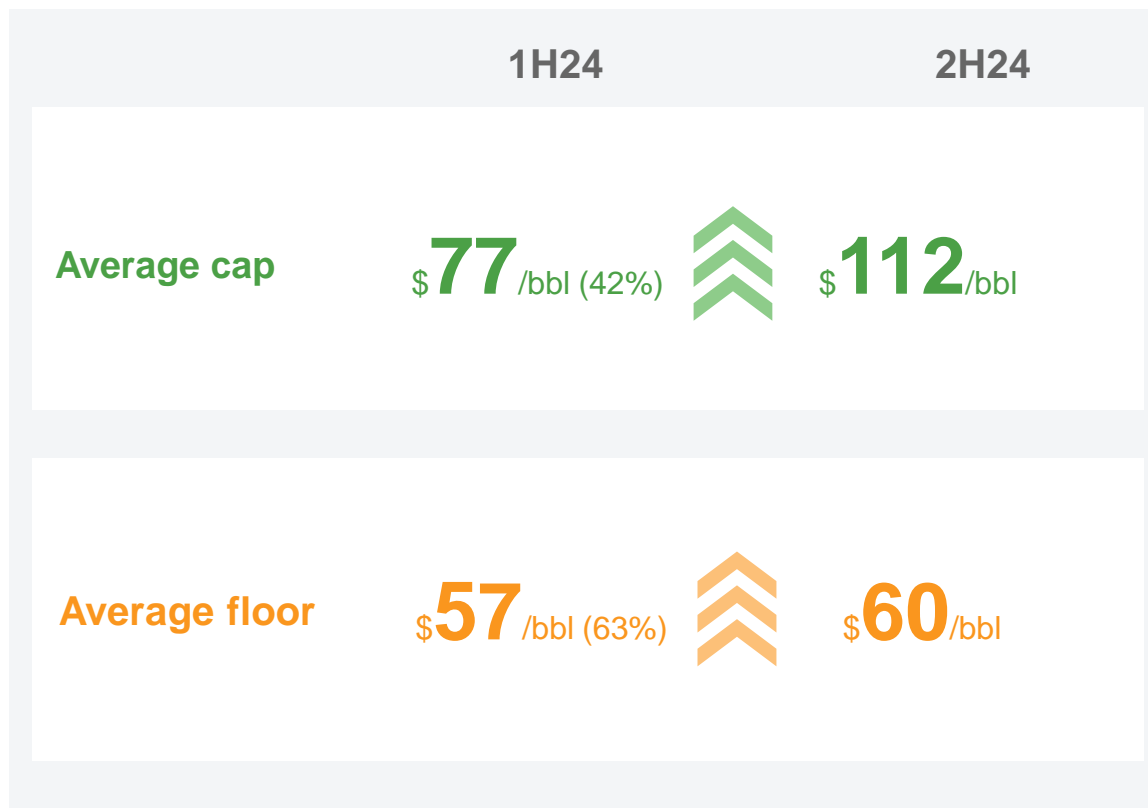
### 2024 capital expenditure

**c.\$230m**

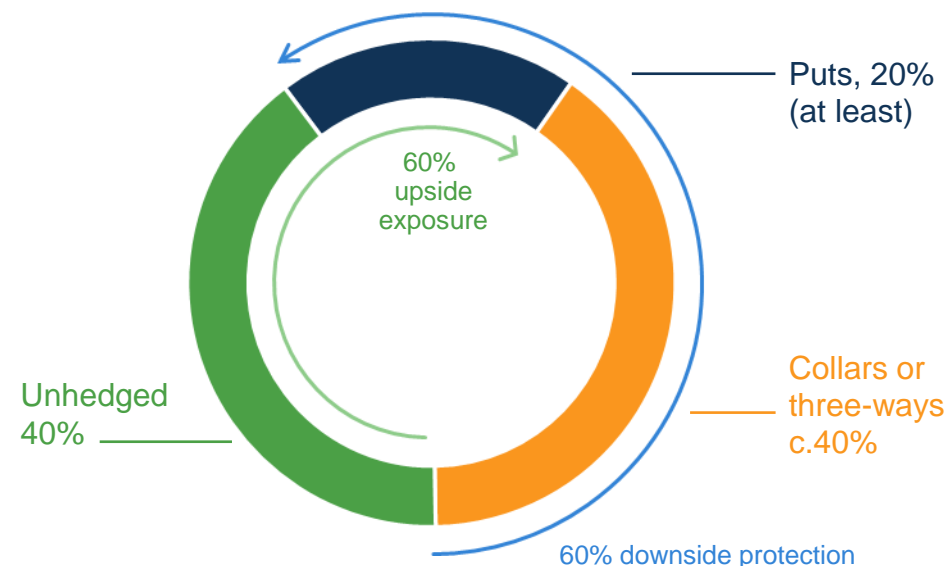
with c.90% allocation to existing producing assets

# Protecting revenues and retaining upside through hedging

Significantly increased upside exposure after legacy hedges rolled off in May 2024



Hedging policy designed to protect against extreme oil price downside whilst retaining access to upside



## Policy Targets:

**60%**

downside protection for calendar year 1 ahead

**30%**

downside protection for calendar year 2 ahead

**At least 60%**

access to oil price upside at all times



# Continued balance sheet strengthening

## No uncovered debt maturities until May 2026

### Track record of managing maturities and reducing net debt

- Over \$700 million net debt reduction 2020-23

### Demonstrated access to long-term capital

- \$2.7 billion raised over 2021-23 period from multiple sources

### Over \$700 million liquidity headroom

- At 30 June 2024

### Sustainable free cash flow

- Reiterating \$200-300 million free cash flow guidance in 2024

### Conservative hedging policy protecting downside and retaining upside

- Significantly increased upside exposure with legacy hedging programme closed out

### Bond performance reflecting confidence in strategy

- Material pricing improvement has been sustained since step-up in 2H23

## Net debt evolution



Considering all options to manage debt maturities and optimise the capital structure



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# Operations

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# Maintaining operational excellence across our assets

## Delivering complex projects



✓ \$1bn **Jubilee South East** project on stream in July 2023

»»» Complex offshore project delivered on budget; maximised local content

## FPSO facility upgrades



✓ Projects to **sustain production**, minimise decline and reduce flaring

»»» >280 mbw/d water injection capacity  
>200 mmscf/d gas processing capacity

## Top-tier drilling performance



✓ High performing teams with **track record** of performance

»»» 21 well Ghana programme completed approximately six months ahead of schedule

## Facility uptime



✓ Investment management and pre-emptive maintenance underpinning **reliable production** operations

»»» >97% average uptime at Ghana FPSOs



# Jubilee entering period of lower capital intensity

## Field continues to underpin and deliver material cash generation

### Drill programme completed safely, and ahead of schedule

- Completed approximately six months early and with zero recordable EHS incidents

### Final well of campaign onstream in June 2024

- J70-W1 resulting in good reservoir pressure uplift and increasing production

### Water injection remains high (c.225 kbwpd) in 1H24

- Broader pressure connectivity in the reservoir offsetting decline

### 2024 gross Jubilee production expected to be c.90kbopd

- Reduced forecast primarily due to underperformance of J69-P (onstream in February 2024) displaying lack of pressure communication, isolated to this area

### 4D seismic survey to be completed in early 2025

- Results to support 2025/26 drill programme

### Extension of interim Gas Sales Agreement (GSA)

- Extended until 4Q25 at \$3.00/mmbtu with applicable indexation



# Strong production from TEN and Non-op portfolio

Ongoing optimisation of fields delivering results



## 1H24 production above expectations

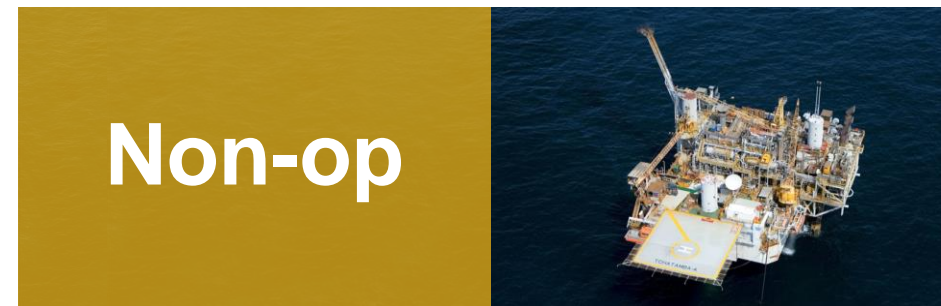
- Positive reaction to injection and optimisation

## Additional Ntomme/Enyenra projects

- Support continued production stabilisation

## Third party gas off-take

- Exploring opportunities to create a significant longer-term revenue stream from gas



## 1H24 production in-line

## Simba re-start 2H24

- Production shut-in during investigations and remediations; offset by improvement in other fields

## Ongoing ILX programme

- Continued near-field ILX well programme; currently drilling Sarafina well on Simba licence with quick payback potential

# Earning our reputation as a trusted partner for African energy



## Safe operations

**0.20**  
total recordable injury frequency

**Zero**  
Tier 1 process safety Loss of Primary Containments

**FPSO safety**  
completed field Jubilee FPSO safety culture assessment

**Two**  
Environmental, Health and Safety (EHS) forums

**Eight**  
employee engagements with our Global Wellness Agenda



## Shared prosperity

**\$221m**  
local supplier spend

**10,000**  
educational activities reached more than 10,000 pupils

**\$770,000**  
loans granted to 2,411 businesses

**Human rights**  
major programme to identify salient human rights issues

**500**  
500 local companies attended six training workshops in Ghana



## Environmental stewardship

**Progress**  
to eliminate routine flaring and meet Net Zero commitment

**3%**  
reduction in total energy consumption

**34%**  
reduction in total water consumption

**84%**  
total waste recycled, reused or treated

**Positive**  
results received in marine benthic environmental assessment



## Equality and transparency

**\$713m**  
total socio-economic contribution in our host countries

**\$492m**  
taxes paid to host countries

**21%**  
women in senior management

**43%**  
Africans in management

**76%**  
localisation in Ghana

### 2023 performance



# FID taken on unique nature-based carbon offset initiative

## In partnership with the Ghana Forestry Commission

### Emissions Reduction Purchase Agreement (ERPA)

- Project will deliver high integrity, certified carbon offsets in line with Tullow's 2030 Net Zero roadmap

### Up to 1 million tonnes per annum of certified carbon offsets

- To be delivered under the Architecture for REDD+ Transactions (ART) standard

### REDD+ framework is internationally recognised best practice

- Aligned with Ghana's national REDD+ strategy to support conservation and afforestation efforts

### Focused on c.2 million hectares of land

- Across the Bono and Bono East regions, areas with high rates of deforestation

### First offsets expected to be delivered in three years

- Investment of \$90 million over a 10-year period to support the project into the next decade

### Expected positive impact on over 1 million people

- Benefit through alternative economic livelihoods, employment and forest conservation



## FID signing ceremony

*(from left to right)*

John Allotey, CEO of Forestry Commission  
Tetrete Okuamoah Sekyim II, Board Chairman, Forestry Commission  
Hon. John Kwabena Sanie, Deputy Minister for Energy  
Hon. Samuel Abu Jinapor, Minister for Lands and Natural Resources  
Harriet Thompson, British High Commissioner to Ghana  
Julia Ross, Director of People and Sustainability, Tullow  
Cynthia Lumor, Deputy Managing Director, Tullow Ghana



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# Conclusion

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# Strong FY 2024 outlook; continued business delivery

A cash generative platform for growth

## 2024 delivery and outlook

Continued focus on costs and capital discipline

Increased oil price upside exposure

On track to generate \$200-300 million FCF

FID on Ghana nature-based offset project

Outcome of Ghana tax arbitration in 2H24

No uncovered near-term debt maturities

## Compelling value proposition

Strong financial and operational performance

Cash-generative business

Equity value accretion as debt is repaid

Optionality for investment, growth and returns

Building a unique Pan-African platform



# TULLOW

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