

12 May 2011

Tullow Oil plc – 2011 Annual General Meeting



Business highlights



- First Oil from Jubilee establishes Tullow as a successful deepwater operator
- Portfolio of major new oil fields to be developed
- Frontier exploration to test new basins in 2011
- 2010 Dividend of 6p/share
- Business well balanced and well funded to implement exploration-led strategy



Tullow Oil plc – 2011 Annual General Meeting

Business Overview

TULLOW E

2010 results summary

	2010	2009	Change
Sales revenue	\$1,090m	\$916m	+ 19%
Operating profit	\$235m	\$151m	+ 56%
Net profit	\$73m	\$31m	+ 137%
Basic earnings per share	6.1c	3.2c	+ 90%
Dividend per share	6.0p	6.0p	No change
Capital investment ¹	\$1,235m	\$1,085m	+ 14%
Cash generated from operations ²	\$762m	\$588m	+ 30%
Net debt ³	\$1,943m	\$1,144m	+70%

 $^{^{\}rm 1}$ 2010 excludes \$1,450m Heritage acquisition and \$340m Ghana FPSO

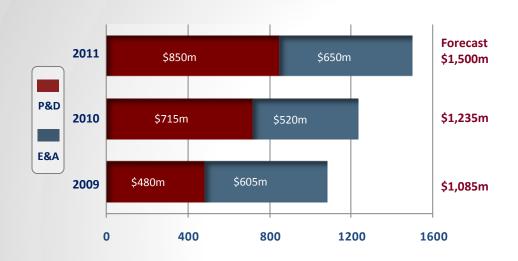
Financial results significantly improved on 2009

² Before working capital movements

³ Including all cash balances

TULLOW E

Significant 2011 capital expenditure

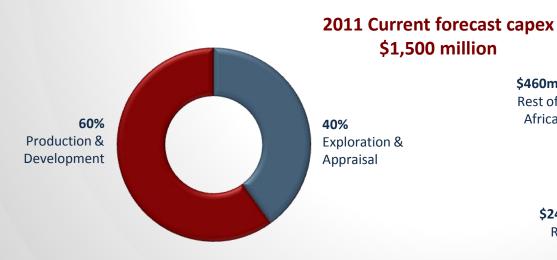


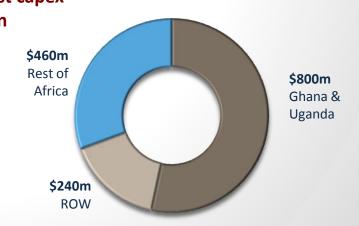
\$1,500m forecast for 2011

- Ghana: Jubilee phase 1a development & Enyenra/Tweneboa appraisal & development
- Uganda: Exploration drillout and Lake Albert development
- High-impact exploration: Africa & South America

• 2011 capital split:

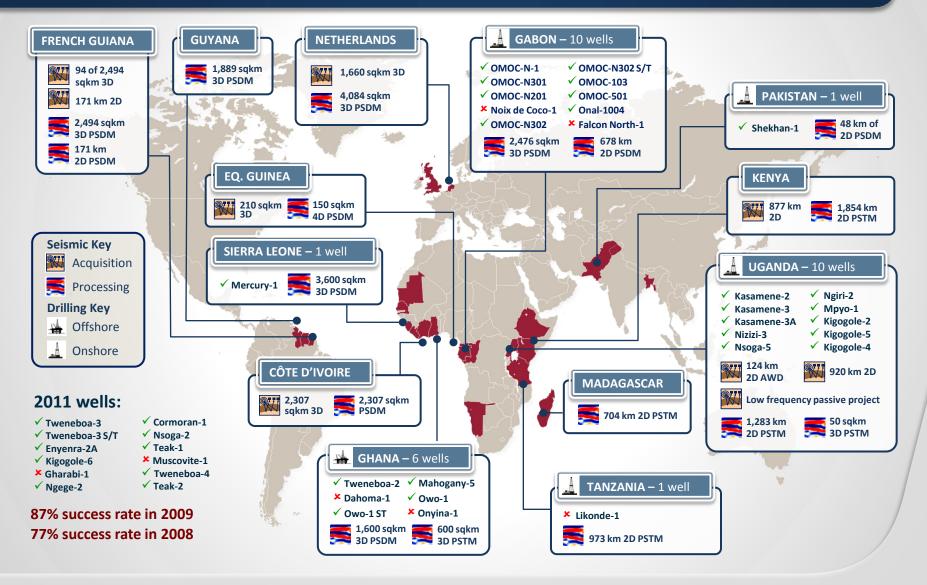
- 60:40 between P&D and E&A
- >50% Ghana & Uganda; >80% Africa





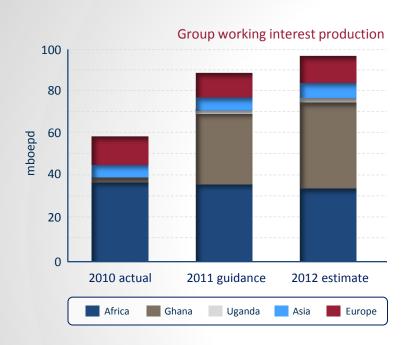


83% global exploration and appraisal success rate in 2010



TULLOW E

Strong production growth in 2011

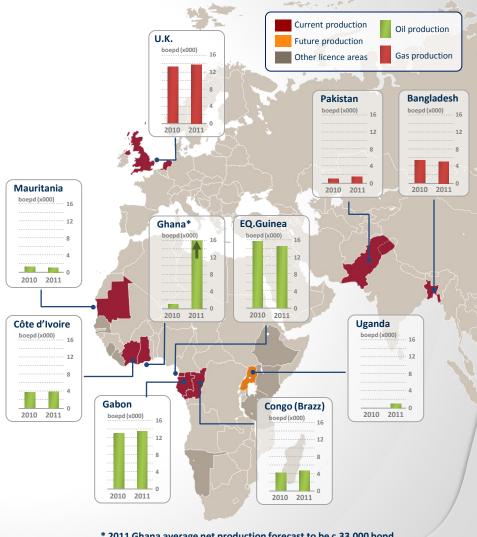


Strong 2010 production - 58,100boepd

 Excellent performance from existing assets versus initial 2010 guidance of 55-57k boepd

2011+ production to grow significantly

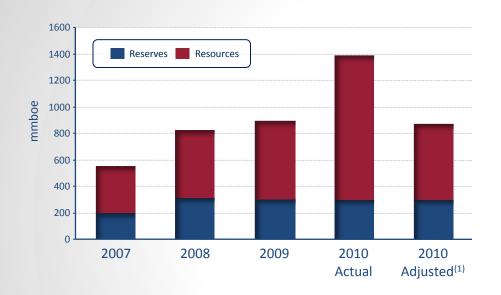
- 2011 production guidance 86-92k boepd
- Jubilee ramp up throughout 1H 2011

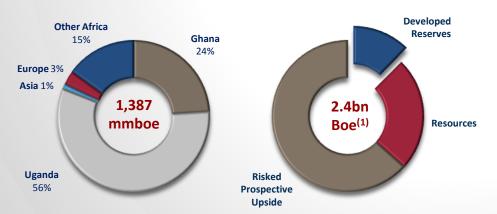


* 2011 Ghana average net production forecast to be c.33,000 bopd

TULLOW

Reserves and Resources summary





Reserves and Resources 1,387 mmboe

- Commercial reserves 294 mmboe
- Contingent resources 1,093 mmboe
- Ghana & Uganda Resources to migrate to Commercial Reserves in short term

Total resource potential 2.4 billion boe

- Developed reserves 12% of total
- Reserve and Resource life > 25 years
- Risked prospective upside c.1.5 billion boe

Three year reserves replacement – 250%



Tullow Oil plc – 2011 Annual General Meeting **Africa** – A transformational year

τυιιοψ Ι ή έ

High quality pan-African portfolio of E&P assets

Strong Portfolio

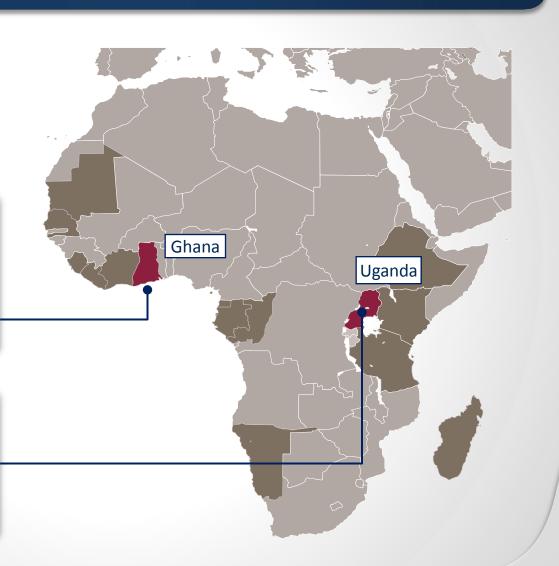
- 39,000 boepd
- 15 countries
- 53 licences
- 19 producing fields

Ghana

- First oil November 2010
- Ramping up 120,000 bopd in Q3 2011
- 67% E&A success rate in 2010
- 100% E&A success rate in 2011

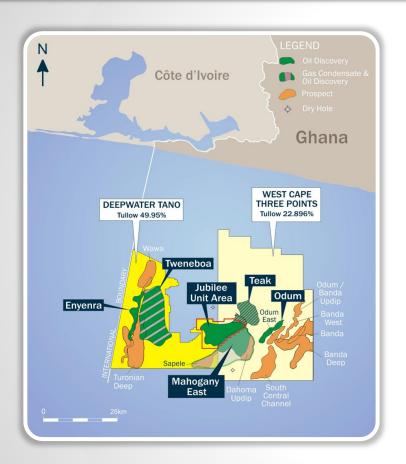
Uganda

- 98% E&A success rate since 2006
- >1 billion barrels discovered
- New partnership introduced



TULLOW I A E

Ghana E&A delivers transformational production growth

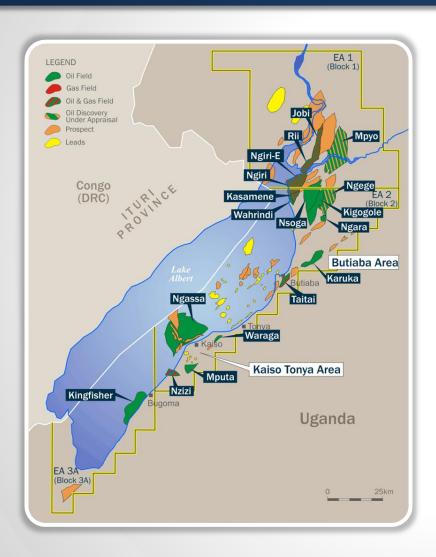


- Six fields discovered since 2007
- Delivered Jubilee Phase 1 in record time
- Jubilee Phase 1 DOUBLES Tullow's African production
- 2011 high-impact exploration activity in WCTP
- Continued appraisal activity at Enyenra/Tweneboa
- Planning for significant future developments
- Potential to **DOUBLE** African production again...

Ghana gross resource upside potential ~4.0 billion barrels

TULLOW E

Uganda: Lake Albert Rift Basin E&A success continues



98% E&A success rate since 2006

Total of 40 E&A wells drilled to date

Over 1 billion barrels of oil discovered

Significant E&A activities now recommenced

- 5 rigs active in the second half of 2011
- >1.5 billion barrels of oil yet to find

Production in excess of 200,000 bopd in 2015

• Significantly increases Tullow's African production

MOU and SPAs signed

- MOU agreed with GoU 15 March 2011
- CNOOC and Total signed SPAs 29 March 2011
- Total cash consideration of \$2.9 billion
- Partners have equal 33.33% interest across the basin



Exploring in Kenya & Ethiopia to replicate Ugandan success

Three Major Rift Trends

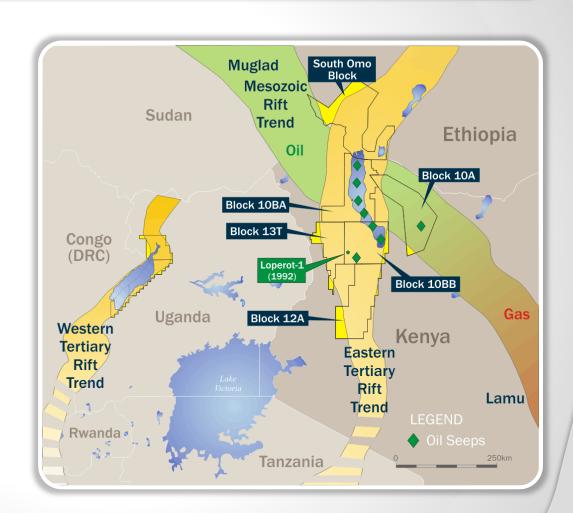
- Western Tertiary Rift Trend
 - Lake Albert Rift Basin 2.5 Bbo
- Eastern Tertiary Rift Trend
 - More volcanic; Loperot-1 (1992) –13m oil pay
- Mesozoic Rift Trend (Sudan-Kenya)
 - Sudan Muglad Basin 6.8 Bbo
 - Kenya Block 10A Oil seeps

"X" marks the sweetspot

Oil Trends cross in Tullow acreage

Transformational potential

• Kenyan-Ethiopian acreage 10x Ugandan





Tullow Oil plc – 2011 Annual General Meeting Rest of the World



Rest of the World: Integral part of Tullow's business

Rest of the World



Key: E - Exploration D - Development P - Production

Europe

- 13,300 boepd
- 2 countries
- 28 licences
- 16 producing fields
- Successful Ketch-8Z infill well
- Further Ketch infill drilling
- Currently drilling Cameron well



South Asia

- 5,800 boepd
- 2 countries
- 8 licences
- 2 producing fields
- Shekhan-1 discovers 45m net gas pay
- Extended well testing at the Shekhan-1 well continues
- Bangora field producing around maximum capacity 120 mmscfd



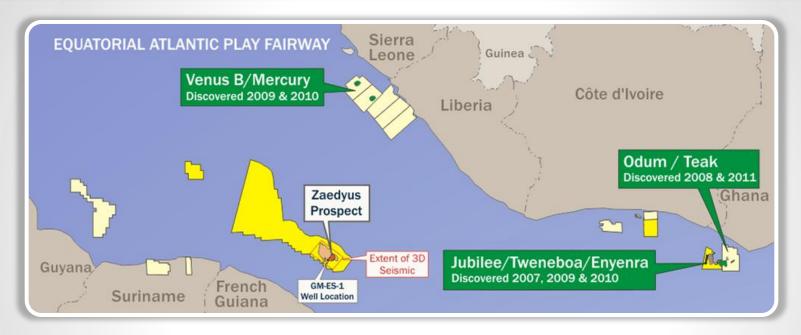
South America

- 3 countries
- 5 licences

- 3D seismic in French Guiana acquired
- Farmed down interest to 27.5%; new partners Shell and Total
- · Zaedyus well currently drilling

TULLOW I A E

Testing the Jubilee-play in South America



Drilling Zaedyus in French Guiana

- Giant turbidite fan system confirmed by 3D seismic
 - Bigger than the Ghana fan system
 - Numerous prospects mapped
 - High risk with high reward potential
 - Extensive regional follow-up
- Result expected in early August

Jaguar prospect to be drilled Q3 2011

- Deeply buried Jubilee-sized turbidite fan offshore Guyana
- Jaguar to be drilled by Atwood Beacon HPHT jack-up rig;



Tullow Oil plc – 2011 Annual General Meeting

Corporate Responsibility

Creating Shared Prosperity





TULLOW E

Social Enterprise Focus Areas

Education and Enterprise Fund

- Developing national capacity
 - 86% Ghanaians in Ghana workforce
 - 84% Ugandans in Uganda workforce
 - 14 secondees from GNPC
 - 7 Ugandan technical graduates
 - 4 Ugandan production technicians (NVQ)
 - 4 Ugandan MSc students
- Developing local/national businesses
 - \$224m local supplier expenditure
 - \$900m projected capital expenditure
 - 2,700 contracts awarded
 - 550 local suppliers

Community Projects

- Health
 Access to better healthcare in
 Ghana
- Education
 Scholarships for gifted children in Bangladesh
- Enterprise
 Support for smallholders & farmers in Uganda
- Environment
 Teaching gardening & conservation skills in primary schools in Côte d'Ivoire



Helping Local Businesses to enter our Supply Chain



Fulfilling our promise

New opportunities for long-term economic and social development, creating shared prosperity for all.



Developing Communities

- Local jobs
- Local goods/services
- Local enterprise



Making Connections

- Government
- Local communities
- International companies with Local Suppliers

TULLOW LOCAL CONTENT

- Embedded in the business
 - Commercially driven
 - Socially responsible



Increasing Value

- Local suppliers
- Local economy
- Competitive pricing



Securing Supply

- Sustainable local supply
- Broader supplier choice
- Improved supplier responsiveness



Responsible Supply Chain

- Responsible social and environmental performance
 - Aligned with Code of Business Conduct





Tullow Oil plc – 2011 Annual General Meeting **Conclusion**

Conclusion



- Strong safety and environmental performance
- Tullow established as a competent deepwater operator
- Enyenra/Tweneboa next Operated deepwater mega-project
- Uganda five rig programme planned for E&A drillout with new partners
- Industry leading global exploration portfolio



Tullow Oil plc – 2011 Annual General Meeting **Resolutions**



To receive and adopt the annual accounts and associated reports.



To declare a final dividend of 4.0p per ordinary share.



To receive and approve the Directors' Remuneration Report.



To elect Tutu Agyare as a Director.



To re-elect David Bamford as a Director



To re-elect Graham Martin as a Director.



To re-elect Steven McTiernan as a Director.



To re-elect Pat Plunkett as a Director.



To re-appoint Deloitte LLP as auditors and authorise the Directors to determine their remuneration.



To renew Directors' authority to allot shares.



To dis-apply statutory pre-emption rights.



To authorise the Company to hold general meetings in no less than 14 clear days' notice.

GENERAL MEETNG - Resolution



To amend the rules of the Tullow Oil 2005 Performance Share Plan.



Tullow Oil plc

9 Chiswick Park 566 Chiswick High Road London, W4 5XT United Kingdom

Tel: +44 (0)20 3249 9000 Fax: +44 (0)20 3249 8801

